### **Resolution to Extend the Term of an Agreement**

A regular meeting of the Nassau County Industrial Development Agency (the "Agency") was convened in public session at the Theodore Roosevelt Executive & Legislative Building, Ceremonial Chamber, 1550 Franklin Avenue, Mineola, County of Nassau, New York on August 11, 2022 at 7:01 p.m., local time.

The meeting was called to order by the Chair and, upon roll being called, the following members of the Agency were:

### PRESENT:

Richard Kessel	Chair	
John Coumatos	Asst. Treasurer	
Reginald A. Spinello	Member	
William H. Rockensies	Member	
Victor LaGreca	Member	
Raymond Pinto	Member	
THE FOLLOWING ADDITONAL PERSONS WERE PRESENT:		
Anne LaMorte	Chief Financial Officer	
Colleen Pereira	Administrative Director	
Carlene Wynter	Compliance Assistant	
Nicole Gil	Administrative Assistant	
Thomas D. Glascock, Esq.	General Counsel	
Andrew D. Komaromi, Esq.		
John Anzalone	Bond/Transactional Counsel, by videoconference	
EXCUSED:		
Timothy Williams	Secretary	
Catherine Fee	Director of Business Development/Chief Marketing Officer	

The attached resolution no. 2022-71 was offered by Reginald A. Spinello, seconded by Richard Kessel:

#### Resolution No. 2022-71

# RESOLUTION OF THE NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY ("THE AGENCY") TO EXTEND THE TERM OF THE AGREEMENT MADE FRESHWORKS

WHEREAS, the Nassau County Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title I of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act"), and Chapter 674 of the 1975 Laws of New York, as amended, constituting Section 922 of said general Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to, <u>inter alia</u>, promote the economic welfare, recreation opportunities and prosperity of the inhabitants of New York State and actively promote, develop, encourage and assist in the promotion, attraction and development of economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York; improve their economic welfare, recreation opportunities, prosperity and standard of living, and prevent unemployment and economic deterioration; and promote the development of facilities to provide recreation for the citizens of New York State and to attract tourists from other states; and

WHEREAS, during 2021, the Agency wished to procure customer relationship management (CRM) software, to facilitate communication with existing and potential Agency clients; and

WHEREAS, the firm Freshworks is an industry leader at providing solutions for such software needs; and

WHEREAS, Freshworks suggested software to satisfy the Agency's CRM software needs, and furnished a price quote for the same, discounted at more than twenty (20%) percent if purchased for a twelve (12) month period; and

WHEREAS, as such, the Agency purchased said CRM software from Freshworks, to satisfy its needs; and

WHEREAS, the Agency now wishes to extend the term of this engagement for a four (4) month period.

## NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF THE NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

<u>Section 1</u>. The Agency is hereby authorized to extend for an additional twelve (12) month period, until June 30, 2023, the term of its engagement with Freshworks for the purchase of its CRM software, to prevent an interruption in the Agency's receipt of said services while it assesses its present and ongoing need for the services.

<u>Section 2</u>. The Agency hereby determines that the proposed action is a Type II Action pursuant to Article 8 of the New York Environmental Conservation Law (including the regulations thereunder, "SEQRA") involving "continuing agency administration" which does not involve "new programs or major reordering of priorities that may affect the environment" (6 NYCRR

Section 6.17.5 (c)(26)), and therefore no findings or determination of significance are required under SEQRA.

Section 3. The Chair is hereby authorized and directed in his sole discretion, to negotiate and enter into an agreement for the extended term, together with such changes to the terms and conditions thereof that the Chair may deem advisable or necessary, subject to the terms of this Resolution. The Chair's execution of the Agreement, or his designee, shall evidence the Agency's approval of the terms thereof.

Section 4. This Resolution shall take effect immediately.

Adopted: August 11, 2022

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Richard Kessel	VOTING	AYE
Timothy Williams	VOTING	ABSENT
John Coumatos	VOTING	AYE
Reginald A. Spinello	VOTING	AYE
William H. Rockensies	VOTING	AYE
Victor LaGreca	VOTING	AYE
Raymond Pinto	VOTING	AYE

The foregoing Resolution was thereupon declared duly adopted.

#### STATE OF NEW YORK

) SS.:

COUNTY OF NASSAU

We, the undersigned [Vice] Chairman and [Assistant] Secretary of the Nassau County Industrial Development Agency (the "Agency"), do hereby certify that we have compared the foregoing extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on August 11, 2022 with the original thereof on file in our office, and that the same is a true and correct copy of said original and of such Resolution set forth therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

WE FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

WE FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, we have hereunto set our respective hands and affixed the seal of the Agency this <u>11<sup>th</sup></u> day of August 2022.

[Assistant] Secretary

[Vice] Chairman

(SEAL)