NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR FINANCIAL ASSISTANCE

APPLICATION OF:

FIELDSTONE AT NORTH BROADWAY, LLC

APPLICANT NAME

Please respond to all questions in this Application for Financial Assistance (the "Application") by, as appropriate:

- filling in blanks;
- checking the applicable term(s);
- attaching additional text (with notation in Application such as "see Schedule H, Item # 1", etc.); or
- writing "N.A.", signifying "not applicable".

All attachments responsive to questions found in this Application should be clearly labeled and attached as Schedule I to the Application. If an estimate is given, enter "EST" after the figure. One signed original and one photocopy of the Application (including all attachments) must be submitted.

The following amounts are payable to the Nassau County Industrial Development Agency (the "Agency") at the time this Application is submitted to the Agency: (i) a \$1,500 nonrefundable application fee (the "Application Fee"); (ii) a \$3,500 expense deposit for the Agency's Transaction/Bond Counsel fees and expenses (the "Counsel Fee Deposit"), (iii) a \$4,500 expense deposit for the cost/benefit analysis with respect to the project contemplated by this Application (the "Cost/Benefit Deposit"), and (iv) a \$500 expense deposit for the real property tax valuation analysis, if applicable, with respect to the project contemplated by this Application (the "Valuation Deposit"). The Application Fee will not be credited against any other fees or expenses which are or become payable to the Agency in connection with this Application or the project contemplated herein (the "Project"). In the event that the subject transaction does not close for any reason, the Agency may use all or any part of the Counsel Fee Deposit, the Cost/Benefit Deposit and/or the Valuation Deposit to defray the cost of Transaction/Bond Counsel fees and expenses, the cost of obtaining a cost/benefit analysis and/or the cost of obtaining a real property tax valuation with respect to the Project. In the event that the subject transaction does close, the Counsel Fee Deposit, the Cost/Benefit Deposit and the Valuation Deposit shall be credited against the applicable expenses incurred by the Agency with respect to the Project.

Every signature page comprising part of this Application must be signed by the Applicant or this Application will not be considered complete or accepted for consideration by the Agency.

The Agency's acceptance of this Application for consideration does not constitute a commitment on the part of the Agency to undertake the proposed Project, to grant any financial assistance with respect to the proposed Project or to enter into any negotiations with respect to the proposed Project.

Information provided herein may be subject to disclosure under the New York Freedom of Information Law (New York Public Officers Law § 84 et seq.) ("FOIL"). If the Applicant believes that a portion of the material submitted with this Application is protected from disclosure under FOIL, the Applicant should mark the applicable section(s) or page(s) as "confidential" and state the applicable exception to disclosure under FOIL.

JULY 16, 2021 DATE

PART I. APPLICANT

A.	APPLICANT FOR FINANCIAL ASSISTANCE:								
	Name: Fieldstone at North Broadway, LLC								
	Address: 7600 Jericho Tpke, Suite 110, Woodbury, NY 11797								
	Fax: <u>516-802-0083</u>								
	NY State Dept. of Labor Reg #: Federal Employer ID #:								
	NAICS Code #: <u>531390</u>								
	Website:								
	Name of CEO or Authorized Representative Certifying Application: <u>Robert DiNoto</u>								
	Title of Officer: Managing Member								
	Phone Number: 516-802-5823 E-Mail: alyse@questusfund.com								
B.	BUSINESS TYPE (Check applicable status. Complete blanks as necessary):								
	Sole Proprietorship General Partnership Limited Partnership								
	Limited Liability Company Privately Held Corporation								
	Publicly Held Corporation Exchange listed on								
	Not-for-Profit Corporation								
	Income taxed as: Subchapter S Subchapter C Subchapter C Partnership								
	State and Year of Incorporation/Organization: New York, 2021								
	Qualified to do Business in New York: Yes No No N/A								

C.	APPLICANT	COUNSEL:	
	Firm name:	Farrell Fritz, P.C.	
	Address: Primary Contact: Phone: Fax: E-Mail:	400 RXR Plaza, U Peter L. Curry 516-227-0772 516-336-2208 pcurry@farrellfri	niondale, NY 11556
D.		ckholders, members or rights in Applicant):	or partners, if any (i.e., owners of 10% or more of
	Nam	e	Percentage owned
	Paul Posillic	<u>o</u>	<u>50%</u>
	Robert DiNo	<u>oto</u>	50%
E.	said persons,	owns more than a 509 the Applicant by virtu	the response to the preceding Question, or a group of interest in the Applicant, list all other entities which are of such persons having more than a 50% interest in
	The Member	rs are 50% owner of	many real estate-related entities
F.			other entity by reason of more than 50% common of related entity and relationship:
		YES	ио □
	The Member	rs are 50% owner of	many real estate-related entities
G.	List parent co	orporation, sister corpo	orations and subsidiaries, if any:
	None		
H.	been involved in the munici issuer, or in	d in, applied for or ber ipality in which this F a contiguous municip	mpany, subsidiary, affiliate or related entity or person) nefited by any prior industrial development financing project is located, whether by the Agency or another bality? ("Municipality" herein means city, town or incorporated city or village, Nassau County.) If YES,

YES □	NO 🔣	
or any principal(s) of the Applicant or its aware of any threatened litigation that	subsidiary, affiliate or related entity or persons related entities involved in any litigation would have a material adverse effect on the nancial condition of said principal(s)? If YE	or he
YES	NO	
or any principal(s) of the Applicant or its r with which such entities, persons or principal	y, subsidiary, affiliate or related entity or personal related entities, or any other business or concepal(s) have been connected, ever been involved receivership proceedings or sought protect schedule I.	cern ved,
YES	NO 📉	
or any principal(s) of the Applicant or it felony or misdemeanor (other than mine persons or principal(s) held positions or that has been convicted of a felony or misd	ts related entities, ever been convicted of a sor traffic offenses), or have any such related enterests in any firm or corporate demeanor (other than minor traffic offenses), beending criminal proceeding or investigation.	any ted ion , or
YES □	NO NO	
	y, subsidiary, affiliate or related entity or personal related entities, or any other business or concentrations.	

or any principal(s) of the Applicant or its related entities, or any other business or concern with which such entities, persons or principal(s) have been connected, been cited for (or is there a pending proceeding or investigation with respect to) a civil violation of federal, state or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, taxation, or other operating practices? If YES, attach details at Schedule I.

YES □ NO

M. Is the Applicant (or any parent company, subsidiary, affiliate or related entity or person) or any principal(s) of the Applicant or its related entities, or any other business or concern with which such entities, persons or principal(s) have been connected, delinquent or have any of the foregoing persons or entities been delinquent on any New York State, federal or local tax obligations within the past five (5) years? If YES, attach details at Schedule I.

		YES		NO NO
N.	officers	and members of the		ncluding, in the case of corporations, and, in the case of limited liability:
		Name	<u>Title</u>	Other Business Affiliations
	Paul Po	sillico	Managing Member	Many
	Robert	<u>DiNoto</u>	Managing Member	Many
	State, a		of New York State or	appointive positions with New York any other governmental agency? If
		YES □		NO M
	or any	agency, authority, d		y federal, state or local municipality commission thereof or any other
		YES 🗆	e e	NO 💮
О.	Operation N/A	on at existing location	n(s) (Complete separate	Section O for each existing location):
	1.	(a) Location:		
		(b) Number of Emp	bloyees: Full-T	ime: Part-Time:
		(c) Annual Payroll,	excluding benefits:	
				, wholesale, distribution, retail,
)		facility real property	
]	(f) Buildings (numb	per and square footage	of each):

	(g) Applicant's inter	rest in the facility	
	FEE TITLE:	LEASE: □	OTHER (describe below): \Box
2.	facility of the Applica or a relocation of any user, occupant or tena (but outside of Nass abandonment of such	nt, or of a proposed user employee of the Applica ent of the Project, from of au County) to a locat a plant or facility locat au County? If YES, co	result in the removal of a plant or r, occupant or tenant of the Project, ant, or any employee of a proposed one area of the State of New York ion in Nassau County or in the ted in an area of the State of New omplete the attached Anti-Raiding
	YES □	*	NO
3.	facility of the Appl proposed Project, o employee of a proj	icant, or of a proposed or a relocation of any e posed user, occupant of au County? If YES, id	oval or abandonment of a plant or d user, occupant or tenant of the mployee of the Applicant, or any or tenant of the proposed Project, tentify the location of the plant or
	YES 🗆	, , , , , , , , , , , , , , , , , , ,	NO NO
	the Applicant considere k State? If YES, explain o		ate or another location within New
or sa			50% of Applicant's annual purchases tact information for supplier and/or
	YES		NO NO
Does App	s the Applicant (including	ng any related entity or es, or any other business	r person) or any principal(s) of the or concern with which such entities,

	persons or principal(s) have been connected, have any contractual or other relationship with the Agency or the County of Nassau? If YES, attach details at Schedule I.					
	YES	NO 📕				
S.	Nature of Applicant's business (e.g., manufactured, assembled or proces		sold, products			
	Real Estate Developer					
T.	ANY RELATED PARTY PROPOSED TO	BE A USER OF THE PROJE	CT:			
	Name: N/A					
	Relationship to Applicant:					
	Provide the information requested in Que such party by attachment at Schedule I.	stions A through S above with	respect to each			

PART II. PROPOSED PROJECT

A.	Types	of Financial Assistance Requested:
		Tax-Exempt Bonds Taxable Bonds Refunding Bonds Sales/Use Tax Exemption Mortgage Recording Tax Exemption Real Property Tax Exemption
		Other (specify):
В.	Туре	of Proposed Project (check all that apply and provide requested information):
		New Construction of a Facility Square footage: 149,820 sf
		Addition to Existing Facility Square footage of existing facility: Square footage of addition:
		Renovation of Existing Facility Square footage of area renovated: Square footage of existing facility:
		Acquisition of Land/Building Acreage/square footage of land: Square footage of building:
		Acquisition of Furniture/Machinery/Equipment
		List principal items or categories: Consistent with multi-family use and occupancy
		Other (specify):
C.	necess	describe the purpose of the proposed Project, the reasons why the Project is ary to the Applicant and why the Agency's financial assistance is necessary, and the the Project will have on the Applicant's business or operations:
	that zonin Suffo	Project is designed to meet the need for multi-family rental housing in Hicksville has been recognized by the Town of Oyster Bay, which has enacted specific g provisions to address the shortage of almost 100,000 units in Nassau and lk Counties and within the Town. The Applicant is owned by experienced real e professionals who are capable of addressing this need. However, the burden

of high real estate and energy costs, as well as construction costs, makes such project unfeasible without the provision of economic assistance from the Agency.

D.	but for the granting of	of the financial assistar	ice by the Agency?	rtaken by the Applicant (If yes, explain; if no, respect to the proposed
	YES		NO	
	Please see Answer C	2		
E.	for the Project, what	will be the impact on the ith the Project without	ne Applicant and Na	ency financial assistance ssau County? Would the r other Agency financial
	reasonable return o realize on their goa	n its investment, and	the Town and Coun need to provide a	as where it can make a ty would not be able to variety of multi-family isdictions
F.	Location of Project:			
	Street Address: 76, 8	2, 84 North Broadway	& 29 William St &	7 Newbridge Rd
	City/Village(s): Hick	sville (Unincorporate	l Hamlet)	
	Town(s): Oyster Bay	2		
	School District(s):	<u>17</u>		
	Tax Map Section: <u>11</u> <u>4,6,7,14,15,16,17,109</u>	Block: <u>268 /</u> 2,212,312,317 / 71,79,72		
	Census Tract Numbe	r:		
G.	Present use of the Pro	oject site: Retail, Office	e, Residential	
H.		current real estate taxes ide assessed value for e		If amount of current taxes
	General: School:	\$ <u>175,243.90 (Subjections)</u> \$ <u>209,426.32 (Subjections)</u>		

		Village:	\$ <u>0</u>	-			
	(b)		YES, attach d			spect to the Project of pleading	
		YES		9	NO		
I.	Descr	ribe proposed Pr	oject site owne	rship structure	(i.e., Applicant	or other entity):	
	Appl	icant					
J.	used		ant? (Include	description of	f goods to be	structed or renovated sold, products to l.)	
		Control of the Contro	CONTRACTOR OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN COLUMN TWO	The second second second second second		otal useable area f not yet been identif	
K.	relate remai total	d to the Applic n as tenants, pro	ant), or is curred vide the names	ently leased to and contact in	or occupied beformation for e	I parties (i.e., parties by third parties who ach such tenant, indi- d describe proposed	will cate
	See A	answer J.			8		
L.		de, to the extent th respect to an			•	I, Questions A, B, D	and
	N/A						
M.	Does	the proposed Pr	roject meet zon	ing/land use re	quirements at p	proposed location?	
		YES			NO		
	1.	Describe pres	ent zoning/land	d use: <u>HD-I D</u>	owntown Core	District	
	2.	Describe requ	ired zoning/lar	nd use, if differ	rent:		
	3.		in zoning/land lange of zoning			ide details/status of	any
	1			×			

N.		olicant, or any related entity or person, currently hold a lease or license on the If YES, please provide details and a copy of the lease/license.			
		YES \square		NO	
O.	Does the App Project site?	olicant, or any related en	tity or person, currently	hold fee title to (i.e. own) the	
		YES		NO	
	If YES, indic	ate:			
	(a)	Date of purchase:		_	
	(b)	Purchase price: \$			
	(c)	Balance of existing m	ortgage, if any: \$		
	(d)	Name of mortgage ho	lder:		
	(e)	Special conditions:			
	If NO, indicat	te name of present owne	er of Project site: Ratn	am Associates	
P.	Does the App the Project sit	licant or any related per e and/or any buildings o	son or entity have an o	ption or a contract to purchase	
		YES		NO 🗆	
	If YES, attach	copy of contract or opt	ion at Schedule I and i	ndicate:	
	(a)	Date signed:	1-16-2021		
	(b)	Purchase price:	\$ 10,530,000.00		
	(c)	Closing date:	<u>Late 2022</u>		
	Is there a rela Applicant (and If YES, descri	d/or its principals) and t	virtue of common cont he seller of the Project	trol or ownership between the (and/or its principals)?	
		YES		NO	

Q.	Will customers personally visit the Project site for either of the following economic activities? If YES with respect to either economic activity indicated below, complete the attached Retail Questionnaire (Schedule E).				
	Sales of Good	is: YE	S	NO 🗆	
	Sales of Servi	ices: Y	ES	NO 🗆	
R.	will be located	d and th	nd economic conditions in the case impact of the proposed Project insportation, fire and police and case in the ca	t on the co	mmunity (including impact
	Town of Oy	yster E	nomic impacts of the Project Bay environmental review use new HD-I Downtown Core D	ndertaken	in connection with the
S.	Identify the fo	ollowin	g Project parties (if applicable):		6.
	Architect: Engineer: Contractors:		Architects efield Engineering and Design	<u>LLC</u>	
T.			esigned and constructed to comp EED green building rating that v	리즘 (Helen) :	
	4	YES		NO	
	Project will 1	utilize (Green options where possible		
U.			ject site located on a Brownfic roposed remediation)	eld? (if Y	ES, provide description of
		YES		NO	
V.			roject produce a unique service ble in the community in which t		
		YES		NO	D 🗆
			ously, the Town of Oyster Bay		
			l and mixed-use communities itality of the Town.	ın this are	a of Hicksville is essential

W.	Is the proposed Project site currently s Agency or otherwise)? If yes, explain.	subject to an IDA transaction (whether through	the
	YES	NO NO	

PART III. CAPITAL COSTS OF THE PROJECT

A. Provide an estimate of cost of all items listed below:

В.	1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12.	Land and/or Building Acquisition Building Demolition Construction/Reconstruction/Renovation Site Work Infrastructure Work Architectural/Engineering Fees Applicant's Legal Fees Financial Fees Other Professional Fees Furniture, Equipment & Machinery Acquisition (not included in 3. above) Other Soft Costs (permits & fees) Other (Soft Cost Contingency) Total	\$\frac{\cost}{500,530,000.00}\$\$\$\frac{500,000.00}{500,000.00}\$\$\$\frac{1,000,000.00}{600,000.00}\$\$\$\$\frac{600,000.00}{500,000.00}\$\$\$\$\frac{500,000.00}{1,000,000.00}\$\$\$\$\frac{1,000,000.00}{1,000,000.00}\$\$\$\$\$\frac{500,000.00}{520,000.00}\$\$\$\$\$\$\$\$\frac{500,000.00}{520,000.00}\$
	a. Tax b. Tax c. Con d. SBA Iden e. Othe Iden f. Ott g. Equ	-Exempt IDA Bonds: able IDA Bonds: ventional Mortgage Loans: A or other Governmental Financing: stify: er Public Sources (e.g., grants, tax credits): stify: there Loans: suity Investment: cluding equity attributable to grants/tax credits)	\$\$ \$
		TOTAL entage of the total project costs are anced from public sector sources: 0%	\$ <u>50,000,000.00</u>

C. Have any of the above costs been paid or incurred (including contracts of sale or purchase orders) as of the date of this application? If YES, describe particulars on a separate sheet.

	YES		NO	
Are items of in the propos	working capital sed uses of the	l, moving expensions bond proceeds	nses, work in progress, (if applicable)? If YES	or stock in trade inclu- S, provide details:
YES		NO 🗆	NOT APPLICABLE	3
be used to rep	he funds to be b pay or refinance S, provide detai	e an existing mo	gh the Agency's issuan ortgage, outstanding lo	ce of bonds, if applica an or an outstanding b
YES		NO 🗆	NOT APPLICABLE	
YES		NO 🗆	NOT APPLICABLE	E
	Cost Breakdov al Cost of Const		600,000.00	(sum of 2-5 and 10 Question A Above)
	Cost for mate % Sourced in % Sourced in	County: 50°	500,000.00 % (incl. County)	
	Cost for labor % Sourced in % Sourced in	County: 50	50,000.00 0% 0% (incl. County)	
	Cost for "othe	er": \$ 3,85		

The Applicant acknowledges that the transaction/bond documents may include a covenant by the Applicant to undertake and document the total amount of capital investment as set forth in this Application.

PART IV. COST/BENEFIT ANALYSIS

A. If the Applicant presently operates in Nassau County, provide the current annual payroll. Estimate projected payroll at the Project site in First Year, Second Year and Third Year after completion of the Project:

	Present	First Year	Second Year	Third Year
Full-time:	\$ <u>0</u>	\$180,000.00	\$185,000.00	\$195,000.00
Part-time:1				

List the average salaries or provide ranges of salaries for the following categories of jobs (on a full-time equivalency basis) projected to be retained/created in Nassau County as a result of the proposed Project:

Category of Jobs	Average Salary or Range	Average Fringe Benefits or
to be Retained:	of Salary:	Range of Fringe Benefits
Management		
Professional		
Administrative		
Production		
Supervisor		
Laborer		
		(8-00-00-00-00-00-00-00-00-00-00-00-00-00
Independent		
Contractor ²		
Other		

⁻¹ NOTE: The Agency converts part-time jobs into FTE's for evaluation and reporting purposes by dividing the number of part-time jobs by two (2).

⁻² As used in this chart, this category includes employees of independent contractors.

Category of Jobs	Average Salary or Range	Average Fringe Benefits or
to be Created:	of Salary:	Range of Fringe Benefits
Management		
Professional		
Administrative	\$60,000-\$75,000	\$10,000-\$20,000
Production		
Supervisor	\$60,000-\$75,000	\$10,000-\$20,000
Laborer	\$50,000-\$60,000	\$10,000-\$20,000
Independent		
Contractor ³		
Other		

The Agency may utilize the foregoing employment projections and the projections set forth in Schedule C, among other things, to determine the financial assistance that will be offered by the Agency to the Applicant. The Applicant acknowledges that the transaction/bond documents may include a covenant by the Applicant to retain the number of jobs, types of occupations and amount of payroll with respect to the Project set forth in this Application.

B.	(i) Will the Applicant transfer current employees from existing location(s)? If YES,
	describe, please describe the number of current employees to be transferred and the location
	from which such employees would be transferred:

YES	NO NO

(ii) Describe the number of estimated full time equivalent construction jobs to be created as a result of undertaking the project, to the extent any:

<u>100</u>

C. What, if any, is the anticipated increase in the dollar amount of production, sales or services following completion of the Project?

\$ 6,000,000.00; This does not take into account the sales from the retail units at the Project, as these will not be known until the commercial tenants are identified

^{- 3} As used in this chart, this category includes employees of independent contractors.

What percentage of the foregoing amount is subject to New York sales and use tax?

0%, except for the retail sales

What percentage of the Applicant's total dollar amount of production, sales or services (including production, sales or services rendered following completion of the Project) are made to customers outside the economic development region (i.e., Nassau and Suffolk Counties)?

0%

Describe any other municipal revenues that will result from the Project (excluding the above and any PILOT payments):

Permit Fees in connection with the construction of the community

D. What is the estimated aggregate annual amount of goods and services to be purchased by the Applicant for each year after completion of the Project and what portion will be sourced from businesses located in the County and the State (including the County):

	<u>Amount</u>	% Sourced in County	% Sourced in State
Year I	\$40,000	<u>50%</u>	100%
Year 2	\$ <u>40,000</u>	50%	100%
Year 3	\$50,000	<u>50%</u>	100%

E. Describe, if applicable, other benefits to the County anticipated as a result of the Project, including a projected annual estimate of additional sales tax revenue generated, directly and indirectly, as a result of undertaking the project:

TBD by consultant

F. Estimated Value of Requested Financial Assistance:

Estimated Value of Sales Tax Benefit: (i.e., gross amount of cost of goods and services that are subject to state and local sales and use taxes multiplied by 8.625%)

\$<u>1,595,625.00</u>

Estimated Value of Mortgage Tax Benefit:

\$ 281,250.00

(i.e., principal amount of mortgage loans loans multiplied by [0.75%])

Estimated Property Tax Benefit:

Will the proposed Project utilize a property tax exemption benefit other than from the Agency:

(if so, please describe)

Term of PILOT Requested: 20 years from building completion

Existing Property Taxes on Land and Building: <u>\$384,670.22 - Subject</u> to reduction

Estimated Property Taxes on completed Project: \$ To be determined by Consultant (without Agency financial assistance)

NOTE: Upon receipt of this Application by the Agency, the Agency's staff will create a PILOT schedule and estimate the amount of PILOT Benefit/Cost utilizing anticipated tax rates and assessed valuation, and attach such information as Exhibit A hereto.

G. Describe and estimate any other one-time municipal revenues (not including fees payable to the Agency) that the Project will create:

Permit Fees - \$300,000.00

PART V. PROJECT SCHEDULE

A.			ble, has construction cate the percentage			on/renovation	work on	the Project begun? If
	1.	(a)	Site clearance	YES		NO	***************************************	% complete
		(b)	Environmental Remediation	YES		NO	(Westernament and the control of the	% complete
		(c)	Foundation	YES		NO		% complete
		(d)	Footings	YES		NO	MITTER CONTROL OF THE	% complete
		(e)	Steel	YES		NO	Western water to the state of t	% complete
		(f)	Masonry	YES		NO	***************************************	% complete
		(g)	Interior	YES		NO .	and the second second	% complete
		(h)	Other (describe be	low):	YES [NO	ACCESSED AND ACCESSED	% complete
	2.	If I	NO to all of the abconstruction, recons	ove ca	tegories, on, renov	what is the pration, installation	oposed d on or equ	ate of commencement uipping of the Project?
	Dece	ember	·, 2022.					
В.			estimate of time sexpected to occur:	chedul	e to com	plete the Proje	ct and w	hen the first use of the
			ct is expected to b					, with a construction

PART VI. ENVIRONMENTAL IMPACT

A.	What is the expected environmental impact of the Project? (Complete the attached Environmental Assessment Form (Schedule G)).				
B.	Is an environmental impact statement required by Article 8 of the N.Y. Environmental Conservation Law (i.e., the New York State Environmental Quality Review Act)?				
	YES □		NO M		
C.	the preparation and deliver satisfactory to the Agency	ry to the Agence, depending or vironmental rep	uire at the sole cost and expense of the Applicant y of an environmental report in form and scope to the responses set forth in the Environmental port has been or is being prepared in connection		
D.	The Applicant authorizes the Agency to make inquiry of the United States Environmental Protection Agency, the New York State Department of Environmental Conservation or any other appropriate federal, state or local governmental agency or authority as to whether the Project site or any property adjacent to or within the immediate vicinity of the Project site is or has been identified as a site at which hazardous substances are being or have been used, stored, treated, generated, transported, processed, handled, produced, released or disposed of. The Applicant will be required to secure the written consent of the owner of the Project site to such inquiries (if the Applicant is not the owner), upon request of the Agency.				
inforn		in any schedule	under penalties of perjury, that the answers and e, exhibit or statement attached hereto are true, ge of the undersigned.		
		Name of App	licant: Fieldstone at North Broadway, LLC		
		Name:	Robert DiNoto		
	9	Title:	Managing Member		
		Date:	July 16, 2021		
Sworn day or	to before me this 16 f Suly, 2021 Lyce Sack	Notary Pu No Qualifi	Alyse A. Larkin blic, State of New York b. 01LA6126846 ed in Nassau County ion Expires		

CERTIFICATIONS AND ACKNOWLEDGMENTS OF THE APPLICANT

FIRST:

The Applicant hereby certifies that, if financial assistance is provided by the Agency for the proposed project, no funds of the Agency (i) shall be used in connection with the Project for the purpose of preventing the establishment of an industrial or manufacturing plant or for the purpose of advertising or promotional materials which depict elected or appointed government officials in either print or electronic media, (ii) be given to any group or organization which is attempting to prevent the establishment of an industrial or manufacturing plant within the State.

SECOND:

The Applicant hereby certifies that no member, manager, principal, officer or director of the Applicant or any affiliate thereof has any blood, marital or business relationship with any member of the Agency (or any member of the family of any member of the Agency).

THIRD:

The Applicant hereby certifies that neither the Applicant nor any of its affiliates, nor any of their respective partners, members, shareholders or other equity owners (other than equity owners of publicly-traded companies), nor any of their respective employees, officers, directors, or representatives (i) is a person or entity with whom United States persons or entities are restricted from doing business under regulations of the Office of Foreign Asset Control (OFAC) of the Department of the Treasury, including those named on OFAC's Specially Designated and Blocked Persons List, or under any statute, executive order or other governmental action, or (ii) has engaged in any dealings or transactions or is otherwise associated with such persons or entities.

FOURTH:

The Applicant hereby acknowledges that the Agency shall obtain and hereby authorizes the Agency to obtain credit reports and other financial background information and perform other due diligence on the Applicant and/or any other entity or individual related thereto, as the Agency may deem necessary to provide the requested financial assistance.

FIFTH:

The Applicant hereby certifies that each owner, occupant or operator that would receive financial assistance with respect to the proposed Project is in substantial compliance with applicable federal, state and local tax, worker protection and environmental laws, rules and regulations.

SIXTH:

The Applicant hereby acknowledges that the submission to the Agency of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the recapture from the Applicant of an amount equal to all or any part of any tax exemption claimed by reason of the Agency's involvement in the Project.

SEVENTH:

The Applicant hereby certifies that, as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the General Municipal Law, including, but not limited to, the provisions of Section 859-a and Section 862(1) thereof.

EIGHTH:

(i) Does the Project propose the creation of housing?

YES NO

If YES, how many units? 96

If YES, the Applicant hereby certifies that:

- (a) the Applicant has adopted a Fair Housing/Equal Housing Opportunity Policy substantially in the form of Exhibit B to this Application;
- (b) the proposed Project complies with applicable fair housing laws and that eligibility criteria for housing in any part of the Project will not include any residency requirements or preferences, including durational ones, age restrictions (unless for senior housing permitted by law), or other discriminatory criteria;
- (c) the Applicant (1) has posted its Fair Housing/Equal Housing Opportunity Policy publicly; and
- (2) will display fair housing law posters for consumers in its rental or sales office(s), in a form substantially similar to the model fair housing posters attached to this Application as Exhibit C (the Agency will provide applicants with fair housing law posters for display upon request by an applicant); and
- (d) key employees of the Applicant in charge of marketing and rental of the Project have completed (or will complete within one year of closing) four (4) hours of fair housing training provided by Long Island Housing Services ("LIHS") at a reasonably acceptable time and location and at no additional cost to the Applicant. In the event LIHS declines to provide or make available reasonably acceptable no-cost fair housing training, the provisions of this Certification VIII(i)(d) shall cease to be of any force and effect.

(ii) If YES to (i) above, does the Project propose the creation of "affordable" or "workforce" housing ("Affordable Housing")?

YES

NO

If YES, the Applicant hereby certifies that the Applicant (1) has adopted a non-discriminatory affirmative marketing plan that meets the criteria set forth in Exhibit D to this Application; and (2) will submit such marketing plan to the Agency in writing prior to closing.

If YES, answer the following questions:

(a) What portion of the Project would consist of Affordable Housing (e.g., number of units)?

10 % of the Units

(b) What are the eligibility requirements for the Affordable Housing?

120% of the AMI

(c) Cite the specific source of such eligibility requirements (e.g., federal, state or local law).

None

Name of Applicant: Fieldstone at North Broadway, LLC

By:

Name: Robert DiNoto

Title: Managing Member

CERTIFICATION AND AGREEMENT WITH RESPECT TO FEES AND COSTS

Capitalized terms used but not otherwise defined in this Certification and Agreement shall have the meanings assigned to such terms in the Application.

The undersigned, being duly sworn, deposes and says, under penalties of perjury, as follows: that I am the chief executive officer or other representative authorized to bind the Applicant named in the attached application for financial assistance ("Application") and that I hold the office specified below my signature at the end of this Certification and Agreement, that I am authorized and empowered to deliver this Certification and Agreement and the Application for and on behalf of the Applicant, that I am familiar with the contents of said Application (including all schedules, exhibits and attachments thereto), and that said contents are true, accurate and complete to the best of my knowledge and belief.

The grounds of my belief relative to all matters in the Application that are not based upon my own personal knowledge are based upon investigations I have made or have caused to be made concerning the subject matter of this Application, as well as upon information acquired in the course of my duties and from the books and records of the Applicant.

As an authorized representative of the Applicant, I acknowledge and agree on behalf of the Applicant that the Applicant hereby releases the Nassau County Industrial Development Agency, its members, officers, servants, attorneys, agents and employees (collectively, the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend (with counsel selected by the Agency) and hold the Agency harmless from and against any and all liability, damages, causes of actions, losses, costs or expenses incurred by the Agency in connection with: (A) examination and processing of, and action pursuant to or upon, the Application, regardless of whether or not the Application or the financial assistance requested therein are favorably acted upon by the Agency, (B) the acquisition, construction, reconstruction, renovation, installation and/or equipping of the Project by the Agency, and (C) any further action taken by the Agency with respect to the Project; including, without limiting the generality of the foregoing, (i) all fees and expenses of the Agency's general counsel, transaction/bond counsel, economic development consultant, real property tax consultant and other attorneys, experts and consultants (if deemed necessary or advisable by the Agency), and (ii) all other expenses (including attorneys' fees) incurred by the Agency in defending any suits, actions or proceedings that may arise as a result of any of the foregoing. If, for any reason whatsoever, the Applicant fails to conclude or consummate necessary negotiations or fails within a reasonable or specified period of time to take reasonable, proper or requested action or withdraws, abandons, cancels, or neglects the Application or if the Applicant is unable to find buyers willing to purchase the total bond issue required or is unable to secure other third party financing or otherwise fails to conclude the Project, then upon presentation of an invoice by the Agency, its agents, attorneys or assigns, the Applicant shall pay to the Agency, its agents, attorneys or assigns, as the case may be, all fees and expenses reflected in any such invoice.

As an authorized representative of the Applicant, I acknowledge and agree on behalf of the Applicant that each of the Agency's general counsel, transaction/bond counsel, economic development consultant, real property tax valuation consultant and other experts and consultants is an intended third-party beneficiary of this Certification and Agreement, and that each of them may (but shall not be obligated to) enforce the provisions of the immediately preceding paragraph, whether by lawsuit or otherwise, to collect the fees and expenses of such party or person incurred by the Agency (whether or not first paid by the Agency) with respect to the Application.

Upon successful closing of the required bond issue or other form of financing or Agency assistance, the Applicant shall pay to the Agency an administrative fee set by the Agency (which amount is payable at closing) in accordance with the following schedule:

- (A) Taxable Bond Issues Six-tenths (6/10) of one percent (1%) for the first twenty million dollars (\$20,000,000) of total project costs and, if applicable, two-tenths (2/10) of one percent (1%) for any additional amounts in excess of twenty million dollars (\$20,000,000) of total project costs.
- (B) Tax-Exempt Bond Issues Six-tenths (6/10) of one percent (1%) of total project costs.
- (C) Straight-Lease Transactions Six-tenths (6/10) of one percent (1%) for the first twenty million dollars (\$20,000,000) of total project costs and, if applicable, two-tenths (2/10) of one percent (1%) for any additional amounts in excess of twenty million dollars (\$20,000,000) of total project costs
- (D) General Counsel Fee One-tenth (1/10) of one percent (1%) of total project costs, with a minimum fee of \$2,000.
- (E) All Initial Transactions Two Thousand Five Hundred Dollars (\$2,500) closing compliance fee payable at closing and One Thousand Dollars (\$1,000) per year (or part thereof) administrative fee, payable in advance, at the closing for the first year (or part thereof) and on January 1st of each year for the term of the financing. The annual service fee is subject to periodic review and may be adjusted from time to time in the discretion of the Agency.
- (F) Refundings The Agency fee shall be determined on a case-by-case basis.
- (G) Assumptions The Agency fee shall be determined on a case-by-case basis.
- (H) Modifications The Agency fee shall be determined on a case-by-case basis, but in accordance with the following schedule.
 - A basic Consent \$750
 - A Transfer of Benefits
 - Basic \$3,000
 - Complex \$6,000
 - Extensions \$1,000

- Terminations The Agency fee shall be determined on a case-by-case basis, but in accordance with the following schedule.
 - Basic \$2,000
 - Complex \$2,500
- (J) The Agency's transaction/bond counsel fees and expenses.

The Agency's transaction/bond counsel fees and expenses are payable at closing and are based on the work performed in connection with the Project.

The Agency's transaction/bond counsel's fees, general counsel fee and the administrative fees may be considered as a cost of the Project and included as part of any resultant financing, subject to compliance with applicable law.

Guided by the above-stated schedule amounts and upon the termination of the financing of the Project, Applicant agrees to pay all costs in connection with any conveyance by the Agency to the Applicant of the Agency's interest in the Project and the termination of all related Project documents, including the fees and expenses of the Agency's general counsel, bond/transaction counsel, and all applicable recording, filing or other related fees, taxes and charges.

I further acknowledge and agree on behalf of the Applicant that, in the event the Agency shall have used all of its available tax-exempt bond financing allocation from the State of New York, if applicable, and shall accordingly be unable to obtain an additional allocation for the benefit of the Applicant, the Agency shall have no liability or responsibility as a result of the inability of the Agency to issue and deliver tax-exempt bonds for the benefit of the Applicant.

Name: Robert DiNoto Title: Managing Member

Subscribed and affirmed to me this

16th day of July, 2021

otary Publice

Alyse A. Larkin Notary Public, State of New York No. 01LA6126846

Qualified in Nassau County Commission Expires

TABLE OF SCHEDULES:

Schedule	Title	Complete as Indicated Below
A.	Tax-Exempt Bond Manufacturing Questionnaire	If Applicant checked "YES" in Part I, Question H of Application, if applicable
B.	New York State Financial and Employment Requirements for Industrial Development Agencies	All applicants
C.	Guidelines for Access to Employment Opportunities	All applicants
D.	Anti-Raiding Questionnaire	If Applicant checked "YES" in Part I, Question O.2. of Application
E.	Retail Questionnaire	If Applicant checked "YES" in Part II, Question Q of Application
F.	Applicant's Financial Attachments, consisting of:	All applicants

- 1. Applicant's financial statements for the last two fiscal years (unless included in Applicant's annual reports).
- 2. Applicant's annual reports (or Form 10-K's) for the two most recent fiscal years.
- 3. Applicant's quarterly reports (Form 10-Q's) and current reports (Form 8-K's) since the most recent Annual Report, if any.
- 4. In addition, attach the financial information described above in items F1, F2, and F3 of any anticipated Guarantor of the proposed transaction, if different than the Applicant, including the personal financial statement of any anticipated Guarantor that is a natural person.

G.	Environmental Assessment Form	All applicants
H.	Form NYS-45 (and 45-ATT)	All applicants
I.	Other Attachments	As required

TAX-EXEMPT BOND MANUFACTURING OUESTIONNAIRE

Describe the production process which occurs at the facility to be financed.

(To be completed by the Applicant if the Applicant checked "YES" in Part I, Question H of the Application for Financial Assistance, if applicable).

1.

Please complete the following questions for each facility to be financed. Use additional pages as necessary.

2.	Allocate the facility to be financed by function (expressed in square footage) (e.g., production line, employee lunchroom, offices, restrooms, storage, warehouse, loading dock, repair shop, parking, research, sales, etc.) and location in relation to production (e.g., same building, adjacent land or building, off-site, etc.). Please attach blueprints of the facility to be financed.				
F	UNCTION	LOCATION	SO. FOOTAGE		
		TOTAL			
3.	offices, payroll, p	cated to offices above, identify by production, etc.) and location in racent land or building, off-site, et	elation to production (e.g.,		
F	UNCTION	LOCATION	SO. FOOTAGE		
		TOTAL			
4.		ated to storage or warehousing about the location of the areas devoted to			
	SO. FOOTAGE	LOCATIO	<u>DN</u>		

Raw Materials used for	
production of manufactured goods	-
Finished product storage	¥ 8
Component parts of goods	
manufactured at the facility	
Purchased component parts	· · · · · · · · · · · · · · · · · · ·
Other (specify)	S
	TOTAL
List raw materials used at the factor of the finished product(s).	cility to be financed in the processing
List finished product(s) which a	re produced at the facility to be finance

The UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above and in any statement attached hereto are true and correct.

a	Name of Applicant:
a 	Signature:_
	Name:
	Title:
ø	Date:

NEW YORK STATE FINANCIAL AND EMPLOYMENT REPORTING REQUIREMENTS FOR INDUSTRIAL DEVELOPMENT AGENCIES

A. Pursuant to applicable law, the Agency requires the completion of an Initial Employment Plan (see Schedule C) and a year-end employment plan status report, both of which shall be filed by the Nassau County Industrial Development Agency (the "Agency") with the New York State Department of Economic Development. The Project documents will require the Applicant to provide such report to the Agency on or before February 11 of the succeeding year, together with such employment verification information as the Agency may require.

Except as otherwise provided by collective bargaining agreements, the Applicant agrees to list any new employment opportunities with the New York Department of Labor Community Services Division and the administrative entity of the service delivery area created by the Federal Job Training Partnership Act (P.L. 97-300), or any successor statute thereto (the "JTPA Entities"). In addition, except as otherwise provided by collective bargaining agreements, the Applicant, where practicable, will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for such new employment opportunities.

- B. The Applicant will be required to file annually a statement with the New York State Department of Taxation and Finance and the Agency of the value of all sales or use tax exemptions claimed in connection with the Project by reason of the involvement of the Agency.
- C. The following information must be provided for all bonds issued, outstanding or retired during the year:

Name, address and owner of the project; total amount of tax exemptions granted (broken out by state and local sales tax, property taxes, and mortgage recording tax); payments in lieu of taxes made; total real estate taxes on the Project prior to exemption; number of jobs created and retained, and other economic benefits realized.

Date of issue; interest rate at end of year; bonds outstanding at beginning of year; bonds issued during year; principal payments made during year; bonds outstanding at end of year; federal tax status; and maturity date(s).

Failure to provide any of the aforesaid information will be constitute a DEFAULT under the Project documents to be entered into by the Agency and the Applicant in connection with the proposed Project. Please sign below to indicate that the Applicant has read and understood the above and agrees to provide the described information on a timely basis.

Name of

Applicant: Fieldstone at North Broadway, LLC

Signature:

Name:

Robert DiNoto

Title:

Managing Member

Date:

July 16, 2021

GUIDELINES FOR ACCESS TO EMPLOYMENT OPPORTUNITIES

INITIAL EMPLOYMENT PLAN

Prior to the expenditure of bond proceeds or the granting of other financial assistance, the Applicant shall complete the following initial employment plan:

7600 Jericho Tpke, Suite 110, Woodbury, NY 11797

Tel. No.: 516-771-5100

Applicant Name: Fieldstone at North Broadway, LLC

Type of Business: Real Estate Development

Paul Posillico

Address:

Contact Person:

Please complete the following proposed Project following			d full-time e	quivalent emp	ployment plan for the
		Estimated Number of Full Time Equivalent Jobs After Completion of the Project: ⁴		nt	Estimated Number of Residents of the LMA ⁵ that would fill such jobs by the third year
Current and Planned Occupations	Present Jobs Per Occupations	1 Year	2 Years	3 Years	
Management			53 Sala	20 U	
Professional				-	s
Administrative		1	1	1	1
Production					7.
Supervisor		1	1	1	1
Laborer		1	1	1	1
Independent Contractor	-				
Other (describe)		10			400000000000000000000000000000000000000

^{- &}lt;sup>4</sup> NOTE: Convert part-time jobs into FTE's for evaluation and reporting purposes by dividing the number of part-time jobs by two (2).

⁻⁵ The "LMA" means the Local Market Area, which is defined by the Agency as Nassau and Suffolk Counties. The Labor Market Area is the same as the Long Island Economic Development Region, as established pursuant to Section 230 of the New York State Economic Development Law.

Please indicate the number of temporary construction jobs anticipated to be created in connection with the acquisition, construction and/or renovation of the Project: 100

Please indicate the estimated hiring dates for the new jobs shown above and any special recruitment or training that will be required:

June 1, 2023

Are the Applicant's e	mployees currently	covered by a co	llective bar	gaining agreement?
-----------------------	--------------------	-----------------	--------------	--------------------

YES □	NO 📕
IF YES, Union Name and Local:	

Please note that the Agency may utilize the foregoing employment projections, among other things, to determine the financial assistance that will be offered by the Agency to the Applicant. The Applicant acknowledges that the transaction/bond documents may include a covenant by the Applicant to retain the above number of jobs, types of occupations and amount of payroll with respect to the proposed project.

Attached hereto as <u>Schedule H</u> is a true, correct and complete copy of the Applicant's most recent Quarterly Combined Withholding, Wage Reporting, and Unemployment Insurance Return (Form NYS-45 and 45-ATT). Upon request of the Agency, the Applicant shall provide such other or additional information or documentation as the Agency may require with respect to the Applicant's current employment levels in the State of New York.

The UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above and in any statement attached hereto are true, correct and complete.

Name of

Applicant: Fieldstone at North Broadway, LLC

Signature:

Name:

Robert DiNoto

Title:

Managing Member

Date:

July 16, 2021

ANTI-RAIDING OUESTIONNAIRE

(To be completed by Applicant if Applicant checked "YES" in Part I, Question O of the Application for Financial Assistance)

A.	Applicant, or of a proposed user, occupant or any employee of the Applicant or of a propo from an area in New York State (but outside Nassau County?	tenant of the Project, or a relocation of sed user, occupant or tenant of the Project,		
	YES	NO		
If the	answer to Question A is YES, please provide the follo	wing information:		
Addre	ess of the to-be-removed plant or facility or the plants of	r facilities from which employees are relocated:		
Name	s of all current users, occupants or tenants of the to-be	removed plant or facility:		
В.	Will the completion of the Project result in the or facilities of the Applicant, or of a propose Project, located in an area of the State of New York (1997).	d user, occupant or tenant of the		
	YES	NO		
If the	answer to Question B is YES, please provide the follo	wing information:		
Addre	esses of the to-be-abandoned plants or facilities:			
Name	es of all current occupants of the to-be-abandoned plan	s or facilities:		
C.	Has the Applicant contacted the local industrial development agency at which its current plants or facilities in New York State are located with respect to the Applicant's intention to move or abandon such plants or facilities?			
	YES	NO		

37

If the answer to Question C is YES, please provide details in a separate attachment.

IF THE	THE ANSWER TO EITHER QUESTION A OR B IS "YES", ANSWER QUESTION	S D AND E.
D.	Is the Project reasonably necessary to preserve the competitive position Applicant, or of a proposed user, occupant or tenant of the Project, in	
	YES NO	
E.	Is the Project reasonably necessary to discourage the Applicant, or a prooccupant or tenant of the Project, from removing such plant or facility to outside of the State of New York?	
	YES NO	
	THE ANSWER TO EITHER QUESTION D OR E IS "YES", PLEASE PROVIDE DE PARATE ATTACHMENT.	ETAILS IN A
	coordingly, the Applicant certifies that the provisions of Section 862(1) of the General N not be violated if financial assistance is provided by the Agency for the proposed Pr	
a prop	OTE: If the proposed Project involves the removal or abandonment of a plant or facility proposed user, occupant or tenant of the Project, within the State of New York, notificate the Agency to the chief executive officer(s) of the municipality or municipalities in weility was located.	tion will be made
	HE UNDERSIGNED HEREBY CERTIFIES that the answers and information provided statement attached hereto are true, correct and complete.	above and in
	Name of Applicant:	
	Signature:	
	Name:	

Title:

Date:

RETAIL OUESTIONNAIRE

(To be completed by Applicant if Applicant checked either "YES" in Part II, Question Q of the Application for Financial Assistance)

A.

Α.	Will any portion of the Project (including that portion of the cost to be financed from equity or sources other than Agency financing) consist of facilities or property that are or will be primarily used in making retail sales to customers who personally visit the Project?					
		YES	<u>X</u>	NO		
rax La	w of the S y (as defin	State of New Y	ork (the "Tax Lav	v") primarily eng	by a registered vendor under Article 28 of gaged in the retail sale of tangible personal r (ii) sales of a service to customers who	
B.	If the answer to Question A is YES, what percentage of the cost of the Project (including that portion of the cost to be financed from equity or sources other than Agency financing) will be expended on such facilities or property primarily used in making retail sales of goods or services to customers who personally visit the Project?					
				<u><5%</u>		
C.	If the answer to Question A is YES, and the amount entered for Question B is greater than 33.33%, indicate whether any of the following apply to the Project:					Ď.,
	 Is the Project likely to attract a significant number of visitors from outside the econdevelopment region (i.e., Nassau and Suffolk Counties) in which the Project is or will located? 					
		YES			NO	
	2.	ake available goods or services which woul e to the residents of the city, town or villag of a lack of reasonably accessible retail trad	e			
		YES			NO	
	3. Will the Project be located in one of the following: (a) an area designated as an empire zone pursuant to Article 18-B of the General Municipal Law; or (b) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most recent census data, has (i) a poverty rate of at least 20% for the year in which the data relates, or at least 20% of the households receiving public assistance, and (ii) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates?					
		YES		4.00	NO	

If the answer to any of the subdivisions 1 through 3 of Question C is YES, attach details. D. If the answer to any of the subdivisions 2 through 3 of Question C is YES, will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York? If YES, attach details. YES ____ NO _____ E. State percentage of the Applicant's annual gross revenues comprised of each of the following: Retail Sales: % Services: % F. State percentage of Project premises utilized for same: Retail Sales:_____% Services: % The UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above and in any statement attached hereto are true, correct and complete. Name of Applicant: Fieldstone at North Broadway, LLC Signature: Name: Robert DiNoto

Title:

Date:

Managing Member

7-16-2021

Schedule F

APPLICANT'S FINANCIAL ATTACHMENTS

Schedule G

ENVIRONMENTAL ASSESSMENT FORM

FORM NYS-45

Attach most recent quarterly filing of Form NYS-45 and 45-ATT, as well as the most recent fourth quarter filing. Please remove the employee social security numbers and note which employees are part-time.

N/A

Schedule I

OTHER ATTACHMENTS

EXHIBIT A

Upon acceptance of the Application by the Agency for processing and completion of the Cost/Benefit Analysis, the Agency will attach a proposed PILOT Schedule hereto, together with an estimate of the net tax benefit/cost of the proposed PILOT Schedule.

EXHIBIT B

Fair Housing/Equal Housing Opportunity Policy to be adopted by Agency Applicants for Housing Projects

As part of our continuing effort to ensure compliance with federal, state, and local anti-discrimination laws, we would like to take this opportunity to remind you of our policies regarding equal housing opportunity. It is important for all employees to review his or her own actions in light of these requirements and for everyone to keep in mind the importance of treating all persons equally.

It is the policy and practice of this company not to engage in or assist the efforts of others to engage in housing discrimination. Consistent with that policy, we remind you that the antidiscrimination laws of the United States, New York State, and local laws are quite specific in the area of housing, and in conformance with those laws, you must not engage in any of the following conduct during the course of your work for this company:

- Refuse to show, rent, sell, negotiate for the rental or sale of, or otherwise make unavailable
 or deny, housing to any person because of race, color, religion, creed, sex/gender, familial
 status (having or expecting a child under 18), national origin, ethnicity, disability, marital
 status, age, sexual orientation, military status, source of income or status as survivor of
 domestic violence (each a "prohibited basis");
- Discriminate against any person in the terms, conditions or privileges of a rental or sale or in the provision of services or facilities in connection therewith because of a prohibited basis;
- 3. Make any verbal or written statement with respect to the rental or sale of housing that indicates any preference, limitation or discrimination concerning a prohibited basis, or any statement indicating an intention to make any such preference, limitation or discrimination;
- Represent to any person because of a prohibited basis that any housing or unit is not available for inspection, rental or sale when such apartment is in fact so available;
- 5. Steer persons into or away from certain areas of a building, development or neighborhood because of a prohibited basis;
- 6. Refuse to provide a reasonable accommodation in rules, policies, practices or services for tenants, buyers, or applicants with disabilities; and
- Refuse to allow a reasonable modification to individual units or common areas for tenants, buyers, or applicants with disabilities.

We are firmly committed to the goal of fair housing. You should understand that any violation of this Fair Housing/Equal Housing Opportunity Policy will lead to discipline, up to and including discharge.

EXHIBIT C

Sample Fair Housing Posters

U. B. Department of Housing and Urban Development





We Do Business in Accordance With the Federal Fair Housing Law

(The Fair Housing Amendments Act of 1988)

It is illegal to Discriminate Against Any Person Because of Race, Color, Religion, Sex, Handicap, Familial Status, or National Origin

- In the sale or rental of housing or residential lots
- In advertising the sale or rental of housing
- In the financing of housing
- In the provision of real estate brokerage services
- In the appraisal of housing
- Blockbusting is also illegal

Anyone who feels he or she has been discriminated against may the a complaint of housing discrimination;

1-800-669-9777 (Toll Pree) 1-800-927-9275 (TTY) www.hud.gov/fairhousing U.S. Department of Housing and Urban Development Assistant Secretary for Fair Housing and Equal Opportunity Washington, D.C. 20410

Previous ecidense are obselute

form HUD-928.1 (6/2011)

HOUSING DISCRIMINATION IS SOMETIMES BLATANT, SOMETIMES , BUT ALWAYS UNLAWFUL.

DO YOU SUSPICE YOU HAVE BEEN DISCRIMINATED AGRINST BECAUSE OF YOUR ACE, RACE, DISABILITY, FAMILIAL STATIFS, OR BECAUSE YOU ARE
A MEMBER OF OTHER PROTECTED CLASSES? IF YOU WITNESS OR EXPERIENCE DISCRIMINATION, CONTACT THE NEW YORK STATE DIVISION OF
HUMAN RIGHTS AT 1-888-392-3644 OR WWW.DHR.NY.GOV

EXHIBIT D

Requirements for Affirmative Marketing Plans for Housing Projects

Affirmative marketing plans submitted by the Applicant shall be required only for affordable or "workforce" units and shall contain the following information:

- 1. Street address, village, town, zip code, and census tract number for the Project;
- Number of affordable units to be marketed and whether they will be available for rent or purchase;
- 3. The number, if any, and location of market rate units included in the Project;
- 4. Whether the housing will be "housing for older persons", defined as at least 80% occupancy of units with at least one person 55 or older or 100% occupancy of persons age 62 or older;
- A description of how units will be advertised for sale or rental prior to first occupancy, including whether Applicant will utilize its own website, commercial websites, print media outlets, social media outlets such as Facebook, a sign at the project site, mailings, leaflets/flyers, brochures, and other forms of advertising;
- A statement that the Applicant will use fair housing logo or phrase "Equal Housing Opportunity" on all advertising described above;
- A statement that the Applicant will distribute written information regarding the availability of affordable units at the project to a list of organizations provided to the Applicant by the Agency, which list may be updated annually;
- Whether the Applicant will conduct the marketing and initial rent-up or sales itself or contract with a third-party;
- 9. A statement that an initial application period with a specific start and end date will be utilized for accepting applications for consideration for the initial rental of the units and that the period will last for at least thirty (30) days after the marketing described in this plan is commenced. In addition, a statement that following the initial application period, all the applications submitted during the initial application period will be considered through the use of a lottery and not on a first-come first-served basis, unless the number of applications received during the initial application period is less than the total number of units available for rental.
- A statement that the Applicant will maintain records of the activities it undertakes to implement its marketing plan.