# Affirmative Marketing Plan for 555 Stewart Avenue, Garden City, NY 11530

1. Name and location of Project:

555 Stewart Ave. Garden City, N.Y. 11530 Tract code: 4066.00

- 2. The Project will contain 17 (5 at or below 40% of the AMI, 5 at or below 60% of the AMI, 5 at or below 80%, and 2 workforce units at or below 130% of the AMI) affordable units for rent.
- 3. The Project will contain 133 market rate units for rent.
- 4. The Project is not specifically designated as "housing for older persons."
- 5. The affordable units will be marketed by the Long Island Housing Partnership, or such other service provider as acceptable to the Nassau County Industrial Development Agency (the "Agency"). The affordable units will be advertised by newspaper publications, the LIHP website, and other forms of advertising as the Long Island Housing Partnership, or such other service provider as acceptable to the Agency, determines to be necessary. The market rate units will be advertised through applicant's own website and other forms of advertising as the applicant determines to be necessary.
- 6. The applicant will use either the Fair Housing Logo, or phrase "Equal Housing Opportunity" on all advertising.
- 7. The applicant anticipates utilizing the services of the Long Island Housing Partnership or other similar fair housing organization to determine the eligibility for all affordable unit applicants. Written information regarding the availability of affordable units at the Project will be distributed to the list of organizations provided by the Agency and attached hereto, which list may be updated annually.
- 8. The applicant anticipates utilizing the services of the Long Island Housing Partnership, or other similar fair housing organization, to conduct the marketing and initial rent-up of the affordable units.
- 9. An initial application period with a specific start date and end date will be utilized for accepting applications for consideration for the initial rent-up of the affordable units. The application period will last for a minimum of thirty (30) days after the marketing of the affordable units as described herein has commenced. Following the initial application period, all applications submitted during the initial application period will be considered through the use of a lottery and not on a first-come, first-served basis, unless the number of applications received during the initial application is less than the total number of affordable units available for rent.
- I0. The applicant, in partnership with the Long Island Housing Partnership, or other similar fair housing organization, will maintain records of the activities it undertakes to implement its marketing plan.

## Schedule A

### **NCIDA**

## Affordable Housing Availability Contact List

- Long Island Housing Services
   640 Johnson Ave #8, Bohemia, NY 11716
- Community Development Corporation of Long Island
   Middle Country Road, Centereach, New York 11720
- 3. Community Housing Innovations Nassau County 175 Fulton Avenue, #211B, Hempstead, NY 11550
- 4. Economic Opportunity Commission of Nassau County 281 Babylon Turnpike, Roosevelt, NY 11575
- ERASE Racism
   6800 Jericho Turnpike, Suit 109W, Syosset, NY 11791
- Family and Children's Association
   100 East Old Country Road, Mineola, NY 11501
- 7. Family Service League of Long Island 790 Park Avenue, Huntington, NY 11743
- HELP USA HELP Suffolk
   685 Brookhaven Avenue, North Bellport, NY 11735
- 9. Hispanic Brotherhood of Rockville Centre 59 Clinton Ave, Rockville Centre, NY 11570
- Long Island Center for Independent Living
   3601 Hempstead Turnpike Suite 208, Levittown, NY 11756
- 11. Long Island Housing Partnership 180 Oser Avenue, Hauppauge, NY 11788
- Long Island Progressive Coalition
   Pennsylvania Avenue, Massapequa, NY 11758
- Make The Road New York
   92-10 Roosevelt Avenue, Jackson Heights, NY 11372

- NAACP Freeport/Roosevelt
   P.O. Box 292, Roosevelt, NY 11575
- 15. NAACP Glen Cove P.O. Box 449, Glen Cove, NY 11542
- NAACP Huntington
   P.O. Box 3044, Huntington Station, NY 11746
- 17. NAACP Hempstead P.O. Box 369, Hempstead, NY 11511
- 18. NAACP Lakeview P.O. Box 268, West Hempstead, NY 11552
- 19. NAACP Westbury P.O. Box 10602, Westbury, NY 11590
- 20. Nassau County Office of Housing & Community Development 40 Main Street, 1st Floor Suite C, Hempstead, NY 11550
- 21. New York Communities for Change 91 N. Franklin, Room 209, Hempstead, NY 11550

Note to all applicants/respondents: This form was developed with Nuance, the official HUD software for the creation of HUD forms. HUD has made available instructions for downloading a free installation of a Nuance reader that allows the user to fill-in and save this form in Nuance. Please see <a href="http://portal.hud.gov/hudportal/documents/huddoc?id=nuancereaderinstall.pdf">http://portal.hud.gov/hudportal/documents/huddoc?id=nuancereaderinstall.pdf</a> for the instructions. Using Nuance software is the only means of completing this form.

# Affirmative Fair Housing Marketing Plan (AFHMP) -Multifamily Housing

U.S. Department of Housing and Urban Development Office of Fair Housing and Equal Opportunity

OMB Approval No. 2502-0608 (exp.04/30/2020)

1a. Grantee Name & Address (includin	ng City, County, State, Zip Code,	Telephone No. & email address) 1b. Rental Assistance Contract Number
		1c. No. of Units
1d. Entity Responsible for conducting	g Outreach and Referral (ch	neck all that apply)
Grantee Service Provide	r Other (specify)	
Entity Name, Contact Person and Position	on (if known), Address (includ	ling City, County, State & Zip Code), Telephone Number & Email Address
		the Grantee, explain how the Grantee will monitor their activities to irements. Enter "N/A" in the field below if not applicable.
1f. To whom in the Grantee's offic Name, Address (including City, State	= = =	her correspondence concerning this AFHMP be sent? Indicate umber & E-Mail Address.
2a. Affirmative Fair Housing Marketi	ng Plan	
Plan Type	Date of the	he First Approved AFHMP:
Reason(s) for current update:		

2b. Outreach Start Date						
Grantees should not begin	n accepting app	lications prior to cond	lucting the marketing and ou	treach ac	tivities identified in the appro	ved AFHMP.
Date Outreach will begin	n (xx/xx/xxxx)					
Date Grantee will begin	accepting appli	cations (xx/xx/xxxx)				
Note: Only Fiscal Year permitted to acce marketing and ou approved AFHMF	ept applications utreach activitie	prior to conducting				
3a. Target Areas (check	k one):	Statewide	Other (specify)			
		·				
3b. Target Population(s	s)					
3c. Is all or some of the	e Target Popul	ation(s) covered by	a Settlement Agreement?	No	Yes	
3d. Demographics of Ta	rget Populatio	n(s)				
(check all that apply)						
White	American Indi	an or Alaska Native	Asian	В	lack or African American	
Native Hawaiian c	or Other Pacific	Islander	Hispanic or Latino			
Families with Child	ren (under age 1	8) Other ethnic g	roup, religion, sex, etc. (specif	y)		

3e. Data Source(s) used to obtain the demographic characteristi	cs.
4a. Identify the demographic group in the target population(s) the	at are least likely to apply.
3.1	

	_	phic group in the target o eligible individuals in t		e least likely to apply, provide a description of how the progras).	m
	Fair Housing Poste		isplayed in all offices/loo	eations in which rental activity takes place (24 CFR 200 620(e))	
	The Fair Housing Po		isplayed in all offices/loo be displayed.	cations in which rental activity takes place (24 CFR 200.620(e)).	
	The Fair Housing Po	ster must be prominently di	isplayed in all offices/loo be displayed. Model Unit	cations in which rental activity takes place (24 CFR 200.620(e)).  Other (specify)	
<b>5b</b>	The Fair Housing Pool Check below all locat Rental Office  . Affirmative Fair House The AFHMP must be	ster must be prominently di tions where the Poster will Grantee Office ousing Marketing Plan	be displayed.  Model Unit		
<b>5b</b>	The Fair Housing Pool Check below all locat Rental Office  . Affirmative Fair House The AFHMP must be	ster must be prominently di tions where the Poster will Grantee Office busing Marketing Plan available for public inspec	be displayed.  Model Unit	Other (specify)	
<b>5b</b>	The Fair Housing Por Check below all local Rental Office  Affirmative Fair House The AFHMP must be where the AFHMP wire Rental Office	ster must be prominently di tions where the Poster will Grantee Office busing Marketing Plan available for public inspec- ill be made available. Grantee Office	be displayed.  Model Unit  tion at all rental offices/  Model Unit	Other (specify)  locations (24 CFR 200.625). Check below all locations  Other (specify)	
<b>5b</b>	The Fair Housing Pos Check below all local Rental Office  Affirmative Fair House The AFHMP must be where the AFHMP with Rental Office  Project Owner Co	ster must be prominently di tions where the Poster will  Grantee Office  Dusing Marketing Plan available for public inspect Ill be made available.  Grantee Office	be displayed.  Model Unit  tion at all rental offices/  Model Unit  Housing Poster and	Other (specify)  locations (24 CFR 200.625). Check below all locations  Other (specify)	
<b>5b</b>	The Fair Housing Pos Check below all local Rental Office  Affirmative Fair House The AFHMP must be where the AFHMP with Rental Office  Project Owner Co	ster must be prominently di tions where the Poster will  Grantee Office  Dusing Marketing Plan available for public inspect Ill be made available.  Grantee Office	be displayed.  Model Unit  tion at all rental offices/  Model Unit  Housing Poster and	Other (specify) locations (24 CFR 200.625). Check below all locations Other (specify) the AFHMP	
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Explain the evaluation process you will use to determine whether your outreach activities have in the target population(s) who are least likely to apply, including who will be responsible for will be conducted and how the results of this evaluation will inform future marketing activities	conducting this evaluation, when this evaluation
will be conducted and now the results of this evaluation will inform future marketing activities	<b>.</b>
your program is marketed to eligible persons in the target population(s) who are least likel additional sheets, as needed.	y to apply for the program? Please attach

### 8. Review and Update

By signing this form, the grantee agrees to implement its AFHMP, and to review and update its AFHMP in accordance with the instructions to item 8 of this form in order to ensure continued compliance with HUD's Affirmative Fair Housing Marketing Regulations (see 24 CFR Part 200, Subpart M). The Grantee also certifies that training will be provided to staff/entities that provide outreach to target population(s) for the purpose of enrollment in the 811 PRA program. Training will consist of affirmative fair housing outreach requirements and the Fair Housing Act, Section 504 of the Rehabilitation Act, Title VI of the Civil Rights Act and the American with Disabilities Act. I hereby certify that all the information stated herein, as well as any information provided in the accompaniment herewith, is true and accurate. Warning: HUD will prosecute false claims and statements. Conviction may result in criminal and/or civil penalties. (See 18 U.S.C. 1001, 1010, 1012; 31 U.S.C. 3729, 3802).

Signature of person submitting this Plan & Date of Submission (mm/dd/yyyy)	
Name (type or print)	

Title & Name of Company

For HUD-Office of Housing Use Only Reviewing Official:	For HUD-Office of Fair Housing and Equal Opportunity Use Only  Approval Disapproval
Signature & Date (mm/dd/yyyy)	Signature & Date (mm/dd/yyyy)
Name (type or print)	Name (type or print)
Name	
Title	Title

# 类即原形区 2018 FFIEC Geocode Census Report

Matched Address: 555 STEWART AVE, GARDEN CITY, NY, 11530 MSA: 35004 - NASSAU COUNTY-SUFFOLK COUNTY, NY State: 36 - NEW YORK County: 059 - NASSAU COUNTY Tract Code: 4066.00

Summary Census Demographic Information

Summary Census Demographic Information	
Tract Income Level	Upper
Underserved or Distressed Tract	No
2018 FFIEC Estimated MSA/MD/non-MSA/MD Median Family Income	\$116,700
2018 Estimated Tract Median Family Income	\$158,245
2010 Tract Median Family Income	\$146,719
Tract Median Family Income %	135.60
Tract Population	4252
Tract Minority %	10.75
Tract Minority Population	457
Owner-Occupied Units	1329
1- to 4- Family Units	1439

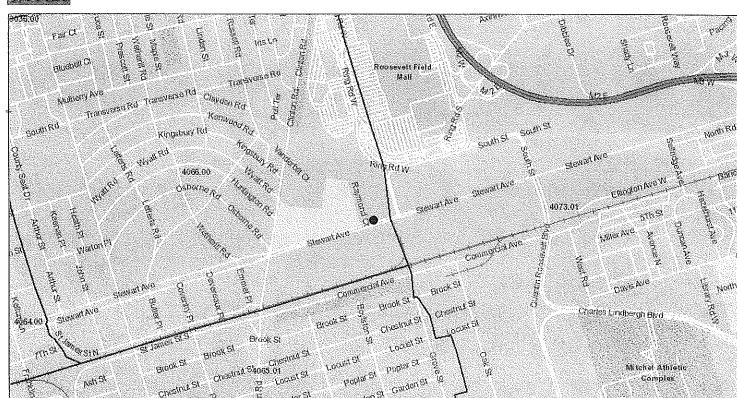
Census Income Information	
Tract Income Level	Upper
2010 MSA/MD/statewide non-MSA/MD Median Family	\$108,193
Income	
2018 FFIEC Estimated MSA/MD/non-MSA/MD Median	\$116,700
Family Income	
% below Poverty Line	1.74
Tract Median Family Income %	135.60
2010 Tract Median Family Income	\$146,719
2018 Estimated Tract Median Family Income	\$158,245
2010 Tract Median Household Income	\$138,224

Census Population Information

Tract Population	4252	
Tract Minority %	10.75	
Number of Families	1197	
Number of Households	1407	· · · · · · · · · · · · · · · · · · ·
Non-Hispanic White Population	3795	
Tract Minority Population	457	
American Indian Population	O	
Asian/Hawaiian/Pacific Islander Population	165	
Black Population	. 0	
Hispanic Population	194	
Other/Two or More Races Population	98	

Census Housing Information

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Total Housing Units	1439	
1- to 4- Family Units	1439	
Median House Age (Years)	63	
Owner-Occupied Units	1329	
Renter Occupied Units	78	
Owner Occupied 1- to 4- Family Units	1329	
Inside Principal City?	NO	
Vacant Units	32	



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Complex

Matched Address: 555 STEWART AVE, GARDEN CITY, NY, 11530 MSA: 35004 - NASSAU COUNTY-SUFFOLK COUNTY, NY || State: 36 - NEW YORK || County: 059 - NASSAU COUNTY || Tract Code: 4066.00

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CITTOR

Selected Tract MSA: || State: || County: || Tract Code:

<sub>Ash</sub> St

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## **Community Outreach Plan**

The segments of the eligible population who are least likely to apply for the proposed affordable rental units without special outreach efforts are very low- and low- income persons, especially minorities within those income groups. The LIHP will make every reasonable effort to identify these persons and to market the units to them. The Marketing Plan set forth herein will be used to ensure that marketing efforts are fair and reach a broad spectrum of the population.

The proposed project will employ the following means to affirmatively market the units. Paid advertising will be done by LIHP. Community outreach and notifications will also be done by LIHP.

# **Community Outreach**

# **Newspapers**

Display or classified advertisements will be placed in NEWSDAY and its affiliate publications, which have a wide circulation throughout Long Island as well as, regional weekly newspapers. In addition, an advertisement will be placed in minority publications. Minority publications include: New York Amsterdam News, Bi Lingual News, and NOTICIA HISPANO AMERICANA. An ad will also be placed in ABLE, which is a publication targeted to persons with disabilities.

All ads will include a statement advising that fair housing laws will be followed. The ads will be placed a minimum of one time. Initial advertising will be done a minimum of 30 days prior to the deadline for submission of applications.

#### **Brochures**

Brochures or flyers will be prepared which will include, at a minimum, the name and location of the development, telephone number and address to obtain an application, number of units, and fair housing law compliance.

## Media

# **Radio and Television**

LIHP will also provide the following radio and cablevision stations with media releases suitable for use as public service announcements: WALK, WBAB, WBLI, NEWS 12 LONG ISLAND, WLIG-TV 55, TELICARE and WLIW-TV.

### **Social Media**

LIHP will also advertise the program on social media sites, such as Facebook and Twitter.

# **Community Contacts**

LIHP will notify the following governmental and community organizations in writing of the program:

New York Communities for Change 91 N. Franklin St. Room 209 Hempstead, NY 11550 Lucas Sanchez, Long Island Director Long Island Housing Services 640 Johnson Ave #8 Bohemia, NY 11716 Ian Wilder, Deputy Director NAACP Freeport/Roosevelt PO Box 292 Roosevelt, NY 11575 Attn: Douglas Mayers

Nassau County Office for the Aging 60 Charles Lindbergh Blvd. Uniondale, New York 11533-3691 Victoria Meyerhoefer, Director Adelante of Suffolk County, Inc. 10 Third Ave Brentwood, NY 11717 Olga Elsehamy, Executive Director NAACP – Westbury P.O. Box 10602 Westbury, NY 11590 Robin L. Garrison Bolling, President

Nassau County Office for the Physically Challenged 60 Charles Lindberg Blvd. Uniondale, New York 11553 Matthew Dwyer, Director NAACP - Eastern Long Island P.O. Box 2699 33 Flying Point Rd., Suite 131 Southampton, NY 11969 Attn: Lucius Ware, President Suffolk County Office for the Aging H. Lee Dennison Building, 3rd Floor P. O. Box 6100 Hauppauge, New York 11788-0099 Holly Rhodes-Teague, Director

United Spinal Association 120-34 Queens Blvd., Suite 320 Kew Gardens, NY 11415 James Weisman, President & CEO Freeport/Roosevelt CSC 281 Babylon Turnpike Roosevelt, NY 11575 Eric Poulson, Director of CAP Services Suffolk County Office for People with Disabilities PO Box 6100 Hauppauge, NY 11788 Frank Krotschinsky, Esq., Director

Suffolk County Asian American Advisory Board PO Box 6100 Hauppauge, NY 11788 Ramon Villongco, Chairman NAACP - Huntington P.O. Box 3044 Huntington Station, NY 11746 Betty J. Miller, President Long Island 100 Black Women PO Box 341 Garden City, NY 11530 Ms. Wilma Tootle, President

The Long Island Center for Independent Living, Inc. 3601 Hempstead Tumpike, Suite 208 Levittown, NY 11729 Ms. Patricia Moore, Executive Director

Family Service League of Long Island 790 Park Avenue Huntington, NY 11743 Karen Boorshtein, President & CEO NAACP – North Shore/Great Neck P.O Box 2151 Roslyn Hts., NY 11577 Jacqueline Terry Lee, President

Economic Opportunity Commission of Nassau County, Inc. 134 Jackson Street Hempstead, NY 11550 Ms. Iris A. Johnson, CEO

NAACP - Islip Town P.O Box 577 Bays Shore, NY 11706 Pastor Roderick A. Pearson, President Urban League of Long Island 100 Terminal Drive Plainview, NY 11803 Attn: Theresa Sanders

Economic Opportunity Council of Suffolk, Inc. 31 West Main Street, Suite 300 Patchogue, New York 11772 Adrian Fassett, President & CEO NAACP – Central Long Island P.O Box 688 Amityville, NY 11701 Jordan K. Wilson, Sr., President

Long Island Progressive Coalition 90 Pennsylvania Ave Massapequa, NY 11758 Lisa Tyson, Director

Long Island Council of Churches 230 Hanse Ave Freeport, NY 11520 Attn: Executive Director NAACP – Hempstead P.O Box 369 Hempstead, NY 11551 Melvin Harris, Jr., President

Make The Road New York 1090 Suffolk Ave Brentwood, NY 11717 Walter Barrientos, Lead Organizer 100 Black Men of Long Island 9 Center Street Hempstead, NY 11550 Phillip M. Andrews, President NAACP – Lakeview P.O. Box 268 West Hempstead, NY 11552 Beatrice Bayley, President

Hispanic Brotherhood of Rockville Center Inc. 59 Clinton Ave Rockville Center, NY 11570 Margarita Grasing, Executive Director

Community Housing Innovations of Nassau County 250 Fulton Ave, #514-A Hempstead, NY 11550 Alexander Roberts, Executive Director United Way of Long Island 819 Grand Blvd. Deer Park, NY 11729 Theresa Regnante, President

Family and Children's Association 100 East Old Country Road Mineola, NY 11501 Dr. Jeffrey Reynolds, President & CEO

ERASE Racism 6800 Jericho Turnpike, Suite 109W Syosset, NY 11501 Elaine Gross, President

The Kerala Center 1824 Fairfax Street Elmont NY 11003 Dr. Thomas Abraham

HELP USA – HELP Suffolk 685 Brookhaven Ave North Bellport, NY 11735

Community Development Corporation of Long Island 2100 Middle Country Road Centereach, NY 11720 Gwen O'Shea, President & CEO

Suffolk Independent Living Org. (SILO) 755 Waverly Ave Holtsville, NY 11742 Joseph M. Delgado, CEO

Health & Welfare Counsel of LI 150 Broadhollow Road, Suite 118 Melville, NY 11747 Rebecca Sanin, President/CEO

Nassau County Department of Human Services 600 Charles Lindberg Blvd. Uniondale, NY 11553 Carolyn Mc Cummings, Commissioner Suffolk County Dep. of Social Services 385 Veterans Memorial Highway Ronkonkoma, NY 11779 Commissioner

# **Program Participant Selection**

The Long island Housing Partnership will conduct a lottery to establish a ranking list of potential renters. A household interested in participating in the Program must complete and submit a Lottery Intake Application form. The application must be submitted by the advertised deadline date to LIHP to be eligible for the lottery. At a minimum thirty days will be provided between the commencement of advertising and the deadline for the submission of the Lottery Intake Application.

The lottery will establish a list of potential renters for the units being developed by 555 Stewart Garden City, LLC. Applications received or post marked after the lottery is held will be accepted on a first come first served basis after lottery applicants have been served.

Lottery Intake Applications can be completed and submitted online at: <a href="www.lihp.org">www.lihp.org</a> or by being mailed to or submitted to the LIHP office in Hauppauge. LIHP will notify applicants in writing of their ranking.

As an applicant's name is reached on the lottery list, the applicant will be contacted by LIHP to submit a **Formal Program Application** and supporting documents. LIHP will then conduct an eligibility review to determine if an applicant meets all program guidelines. A letter from LIHP detailing eligibility will be sent to an applicant after a full review of the formal program application has been completed.

Applications will include a cover page directing the applicant to the enclosed program guidelines that fully describe the program and requirements. The cover page will also advise that LIHP staff will assist applicants with completion of the application and provides both an address and telephone number to secure such assistance.

The application requests a variety of information to enable determination of an applicant's program eligibility including but not limited to: applicant(s) name, address, telephone number and Social Security Number; names of persons who will reside in the home (to determine family size); credit history; employment data; monthly debts; asset information. In addition, supporting documentation is requested including tax returns, pay stubs, and bank statements to determine household income.

In the event that an applicant is determined not to be eligible for the program, the applicant is sent a certified letter advising of the reason for the ineligibility. The applicant is also afforded ten days to challenge the determination and/or provide clarifying information. In addition, he/she is offered mortgage counseling.

It should be noted that all staff is instructed to comply with all applicable fair housing laws specifically the Fair Housing Act - Title VIII of the Civil Rights Act of 1968 as amended and with the Fair Housing Amendments Act of 1988. All staff will also be instructed that it is illegal to base any qualifying criteria on a person's race, color, national origin, sex, religion, familial status or handicap in accordance with the Fair Housing Act and other rules and regulations pertaining to the above.