Southern Glazer's Wine & Spirits, LLC and Syosset Property Partners, LLC Preliminary Inducement Resolution

A regular meeting of the Nassau County Industrial Development Agency (the "Agency") was convened in public session at the Theodore Roosevelt Executive & Legislative Building, Ceremonial Chambers, 1550 Franklin Avenue, Mineola, Nassau County, New York on November 8, 2018 at 6:30 p.m., local time.

The meeting was called to order by the Chairman, upon roll being called, the following members of the Agency were:

PRESENT:

Richard Kessel
Lewis M. Warren
Anthony Simon
Timothy Williams
Amy Flores
Chris Fusco
John Coumatos

Chairman
Vice Chairman
2nd Vice Chairman
Secretary
Treasurer
Asst. Secretary
Asst. Treasurer

NOT PRESENT:

THE FOLLOWING ADDITIONAL PERSONS WERE PRESENT:

Joseph J. Kearney
Joseph Foarile
Colleen Pereira
Andrew Komaromi

Executive Director
Chief Financial Officer
Administrative Director
Bond/Transaction Counsel

The attached resolution no. 2018-66 was offered by Timothy Williams seconded by Anthony Simon:

Resolution No. 2018-66

RESOLUTION TAKING PRELIMINARY ACTION TOWARD THE
ACQUISITION AND STRAIGHT LEASING OF A CERTAIN PROJECT FOR
SOUTHERN GLAZER'S WINE AND SPIRITS, LLC AND SYOSSET
PROPERTY PARTNERS, LLC (THE "APPLICANT") AND AUTHORIZING THE
EXECUTION AND DELIVERY OF A PRELIMINARY AGREEMENT WITH
THE APPLICANT WITH RESPECT TO SUCH TRANSACTION

WHEREAS, the Nassau County Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title I of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act"), and Chapter 674 of the 1975 Laws of New York, as amended, constituting Section 922 of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of manufacturing, industrial and commercial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct, reconstruct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed, reconstructed and installed and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, on or about April 13, 2006, Syosset Property Partners, LLC, a limited liability company organized and existing under the laws of the State of Florida and duly qualified to do business as a foreign limited liability company in the State of New York ("Syosset") and Southern Wine & Spirits of New York, Inc., a corporation organized and existing under the laws of the State of Florida and qualified to do business in the State of New York as a foreign corporation ("SoWi-NY" and together with Syosset collectively the "Applicant") presented an application for financial assistance ("Application") to the Agency requesting that the Agency consider undertaking a project (the "Project") consisting of the following: (A)(1) the acquisition of an interest in an approximately 20.2 acre parcel of land located at 313, 323, 325, and 345 Underhill Boulevard, Syosset, Town of Oyster Bay, Nassau County, New York (the "Existing Land"), (2) the renovation of, and construction of, an approximately 148,000 square foot addition to the buildings located on the Land (collectively, the "Original Building"), and (3) the acquisition and installation therein and thereon of certain furniture, fixtures, machinery and equipment (the "2011 Equipment"), all of the foregoing to constitute a wholesale distribution facility for use by the Applicant in the wine and spirit industry (collectively the Existing Land, New Building, and 2011 Equipment are the "Project Facility"); (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the General Municipal Law) with respect to the foregoing in the form of potential exemptions or partial exemptions from real property taxes, mortgage recording taxes and sales and use taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase), license or sale of the Project Facility to the Applicant or such other entity as may be designated by the Applicant and agreed upon by the Agency; and

WHEREAS, the Agency appointed Syosset as agent of the Agency to undertake the acquisition, renovation, construction, and installation of the Project Facility and the Agency leased the Project Facility to the Company, pursuant to that certain Lease Agreement, dated September 1, 2006 between Syosset and the Agency (as amended, modified, supplemented and restated, the "Lease Agreement"); and

WHEREAS, pursuant to a certain Payment in Lieu of Taxes Agreement, dated as of June 1, 2008 (as amended, modified, supplemented, and restated, collectively the "Existing PILOT Agreement"), between Syosset and the Agency, Syosset agreed to make certain payments in lieu of real property taxes with respect to the Existing Land and the improvements thereon, and such obligation was secured by a certain Mortgage and Assignment of Leases and Rents, dated as of June 1, 2008 (as amended, modified, supplemented and restated, the "PILOT Mortgage"), made by Syosset and the Agency, as mortgagors, in favor of the County of Nassau, as mortgagee (in such capacity, the "PILOT Mortgagee"), pursuant to which the Agency and Syosset granted a first mortgage on the Existing Land and the improvements thereon to the PILOT Mortgagee; and

WHEREAS, pursuant to an application for additional financial assistance, dated November 1, 2018 (as amended, the "2018 Application"), Syosset and Southern Glazer's Wine and Spirits, LLC, a limited liability company organized and existing under the laws of the State of Delaware, or any parent entity, affiliate, or entity formed or to be formed on its behalf ("Southern" and collectively with Syosset the "2018 Applicant"), has requested that the Agency consider undertaking an additional project (the "Proposed Project") consisting of the following: (A)(1) the acquisition of an interest in an approximately 3.76 acre parcel of land located at 425 Underhill Boulevard, Syosset, Town of Oyster Bay, Nassau County, New York (Section: 15; Block: 169; Lot: 0012-0) (the "New Land"), (2) the renovation of an approximately 80,000 square foot existing building (the "New Building") and other related improvements to the New Land, and (3) the acquisition of certain furniture, fixtures, machinery and equipment (the "2018 Equipment"); (4) retention of the Original Building (the "2018 Retention" and together with the 2018 Equipment, New Land and New Building, collectively the "2018 Project Facility"); (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the General Municipal Law) with respect to the foregoing in the form of potential exemptions or partial exemptions from real property taxes, mortgage recording taxes and sales and use taxes, including extending the Existing PILOT Agreement for another ten (10) year term (collectively, the "Additional Financial Assistance"); and (C) the lease (with an obligation to purchase), license or sale of the 2018 Project Facility to the Applicant or such other entity as may be designated by the Applicant and agreed upon by the Agency; and

WHEREAS, the Additional Financial Assistance would represent a deviation from the Agency's uniform tax exemption policy with respect to the making of payments in lieu of real property taxes; and

WHEREAS, the Agency has given due consideration to the 2018 Application and to the representations made by the 2018 Applicant therein, in certain supplemental documents and at this meeting, including, without limitation, representations of the 2018 Applicant that: (A) the granting by the Agency of the Additional Financial Assistance with respect to the 2018 Project Facility will be an inducement to the Applicant to undertake the Project in Nassau County, New York; (B) the completion of the Proposed Project and the leasing and operation of the 2018 Project Facility will not result in the removal of a facility or plant of the Applicant or any tenant, user or occupant of the 2018 Project Facility from one area of the State of New York (the "State") to another area of the

State or in the abandonment of one or more plants or facilities of the 2018 Applicant or any tenant, user or occupant of the 2018 Project Facility located in the State but outside Nassau County, New York, or, if it does, is reasonably necessary to preserve the competitive position of the Applicant in its industry and/or the Proposed Project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state; (C) the Proposed Project will serve the public purposes of the Act by preserving permanent, private sector jobs and increasing the overall number of permanent, private sector jobs in the State; and (D) the granting of the Additional Financial Assistance by the Agency will promote the job opportunities, health, general prosperity and economic welfare of the inhabitants of Nassau County, New York, and improve their standard of living, and prevent unemployment and economic deterioration, and thereby serve the public purposes of the Act; and

WHEREAS, a portion of the Additional Financial Assistance consisting of an exemption from real property taxes, if granted, may represent a deviation from the Agency's uniform tax exemption policy with respect to the making of payments in lieu of real property taxes; and

WHEREAS, any approval of the Proposed Project is contingent upon, among other things, a final determination by the members of the Agency to proceed with the Proposed Project following determinations by the Agency that: (A) the public hearing and notice requirements and other procedural requirements contained in the Act relating to the Proposed Project and the Additional Financial Assistance have been satisfied; and (B) the undertaking of the Proposed Project by the Agency and the granting of the Additional Financial Assistance are and will be in compliance with all other applicable requirements of the Act, Article 8 of the Environmental Conservation Law (the "SEQR Act") and the regulations adopted pursuant thereto (the "Regulations" and together with the SEQR Act, collectively, "SEQRA"), and all other statutes, codes, laws, rules and regulations of any governmental authority having jurisdiction over the Proposed Project or the 2018 Project Facility (collectively, the "Applicable Laws"); and

WHEREAS, the Agency desires to encourage the 2018 Applicant to preserve and advance the job opportunities, health, general prosperity and economic welfare of the people of Nassau County, New York, and to prevent unemployment and economic deterioration, by undertaking the Proposed Project in Nassau County, New York; and

WHEREAS, a preliminary agreement (the "Preliminary Agreement") relative to the proposed undertaking of the Proposed Project by the Agency has been or will be delivered to the 2018 Applicant for execution;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF THE NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:

Section 1. The Agency hereby authorizes the Executive Director of the Agency (and hereby ratifies any actions taken to date by the Executive Director): (A) to establish a time, date and place for a public hearing (the "Public Hearing") of the Agency to hear all persons interested in the location and nature of the Proposed Project and the Additional Financial Assistance being contemplated by the Agency with respect to the Proposed Project, said Public Hearing to be held in the city, town or village within which the 2018 Project Facility is or will be located; (B) to cause notice of said Public Hearing to be given to the public by publishing a notice of said Public Hearing in a newspaper of general circulation available to residents of the governmental units where the 2018

Project Facility is or is to be located, such notice to comply with the requirements of and to be published in accordance with the requirements of the Act; (C) to cause notice of said Public Hearing, pursuant to the Act, to be given to the chief executive officer of the County of Nassau, New York, and of each city, town, village, school district and other affected tax jurisdiction in which the 2018 Project Facility is or is to be located; (D) to establish a time, date and place for a meeting of the Agency (the "IDA Meeting") to consider whether to approve a proposed deviation from the Agency's uniform tax exemption policy in accordance with the Act if the Executive Director determines that the portion of the Additional Financial Assistance consisting of an exemption from real property taxes constitutes a deviation from such policy; (E) to cause notice of any such proposed deviation from the Agency's uniform tax exemption policy and of the IDA Meeting to be given to the chief executive officer of each affected tax jurisdiction in accordance with the Act; (F) to conduct the Public Hearing or to authorize a hearing officer to conduct the Public Hearing; (G) to cause a report of the Public Hearing fairly summarizing the views presented at said Public Hearing to be promptly prepared and cause copies of said report to be made available to the members of the Agency; (H) to hold the IDA Meeting and to review and respond to any correspondence received from the affected tax jurisdictions regarding the proposed deviation from the Agency's uniform tax exemption policy, if applicable; and (I) to otherwise comply with all other procedural and other requirements imposed on the Agency pursuant to Applicable Laws with respect to the Proposed Project and/or the Additional Financial Assistance.

Section 2. The Applicant is hereby authorized to conduct such environmental, engineering, economic, feasibility and other studies and preliminary planning and budgetary processes necessary or convenient to enable the Agency to make its determination whether to proceed with the Proposed Project and to grant the Additional Financial Assistance; provided, however, that such authorization shall not entitle or permit the Applicant to commence the acquisition, construction, installation or equipping of the 2018 Project Facility on behalf of the Agency unless and until the Agency shall determine that all requirements of Applicable Laws have been fulfilled. The officers, agents and employees of the Agency are hereby directed to proceed to do such things or perform such acts as may allow the Agency to proceed to its final consideration of the Proposed Project. This Resolution constitutes an authorization to conduct concurrent environmental, engineering, economic, feasibility and other studies and preliminary planning with respect to the Proposed Project within the meaning of Section 617.3(c)(2) of the Regulations and a determination of compliance with technical requirements within the meaning of Section 617.3(c)(2) of the Regulations and does not constitute, and shall not be deemed to constitute, either an approval by the Agency of the Proposed Project for the purposes of the Act or SEQRA or a commitment by the Agency to approve the Proposed Project or to grant the Additional Financial Assistance.

Section 3. Any expenses incurred by the Agency with respect to the Proposed Project and/or the financing thereof shall be paid by the 2018 Applicant as set forth in the Preliminary Agreement.

<u>Section 4.</u> The findings of the Agency set forth herein are expressly conditioned upon full compliance of the 2018 Applicant, the Proposed Project and the 2018 Project Facility with all Applicable Laws, and the 2018 Applicant shall be required to provide evidence of same satisfactory to the Agency prior to the granting of any Additional Financial Assistance.

Section 5. If, following full compliance with all Applicable Laws, the Agency adopts a future resolution (the "Future Resolution") determining to proceed with the Proposed Project and to

grant the Additional Financial Assistance, or any portion thereof, with respect to the Proposed Project and the 2018 Applicant complies with all conditions set forth in the Preliminary Agreement and the Future Resolution, then the Agency will: (A) acquire an interest in the 2018 Project Facility pursuant to a deed, lease agreement, assignment of lease, license, bill of sale and/or other documentation to be negotiated between the Agency and the 2018 Applicant (the "Acquisition Agreement"); (B) acquire the New Land, construct, renovate, rehabilitate, install and equip the New Building and the 2018 Retention, and acquire, furnish and install the 2018 Equipment; (C) lease (with the obligation to purchase), license or sell the 2018 Project Facility to the 2018 Applicant pursuant to a lease agreement or an installment sale agreement (the "Project Agreement") to be negotiated between the Agency and the 2018 Applicant; and (D) provide the Additional Financial Assistance with respect to the Proposed Project, all as contemplated by the Preliminary Agreement and the Future Resolution.

Section 6. The form, terms and substance of the Preliminary Agreement (in substantially the form presented at this meeting and attached hereto) are in all respects approved, and the Chairman, Vice Chairman, Executive Director or Administrative Director of the Agency are each hereby authorized, empowered and directed, acting individually or jointly, to execute and deliver said Preliminary Agreement in the name and on behalf of the Agency, with such changes therein as shall be approved by the officer executing same on behalf of the Agency, the execution thereof by such officer to constitute conclusive evidence of such officer's approval of any and all changes or revisions therein from the form now before this meeting.

Section 7. From and after the execution and delivery of the Preliminary Agreement, the officers, agents and employees of the Agency are hereby authorized, empowered and directed, acting individually or jointly, to proceed with the undertakings provided for therein on the part of the Agency, and are further authorized to do all such acts and things and to execute all such documents as may be necessary or convenient to carry out and comply with the terms and provisions of the Preliminary Agreement as and when executed.

Section 8. The law firm of Harris Beach PLLC, Uniondale, New York, is hereby appointed Special Counsel to the Agency with respect to all matters in connection with the Proposed Project. Special Counsel for the Agency is hereby authorized, at the expense of the 2018 Applicant, to work with counsel to the Agency, the 2018 Applicant, counsel to the 2018 Applicant, and others to prepare, for submission to the Agency, all documents necessary to effect the transactions contemplated by this Resolution.

Section 9. The Chairman, Vice Chairman, Executive Director and Administrative Director of the Agency are each hereby authorized and directed to distribute copies of this Resolution to the 2018 Applicant and to do such further things or perform such acts as may be necessary or convenient to implement the provisions of this Resolution.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Richard Kessel	VOTING Aye
Lewis M. Warren	Amy Flores
Anthony Simon	John Coumatos
Timothy Williams	
Chris Fusco	
VOTING Aye	VOTING Aye
VOTING Aye	VOTING Aye
VOTING Aye	
VOTING Aye	

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK

) SS.:

COUNTY OF NASSAU

We, the undersigned [Vice] Chairman and [Assistant] Secretary of the Nassau County Industrial Development Agency (the "Agency"), do hereby certify that we have compared the foregoing extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on November 8, 2018 with the original thereof on file in our office, and that the same is a true and correct copy of said original and of such Resolution set forth therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

WE FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

WE FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, we have hereunto set our respective hands and affixed the seal of the Agency this <u>8th</u> day of November, 2018.

[Assistant] Secretary

[Vice] Chairman

(SEAL)