Lifetime Fitness Tax Deviation Resolution

A regular meeting of the Nassau County Industrial Development Agency (the "Agency") was convened in public session at the offices of the Agency at 1550 Franklin Avenue, Mineola, Nassau County, New York, on August 27, 2014, at 5:00 p.m. local time.

The meeting was called to order by the Chairman and, upon roll being called, the following members of the Agency were:

PRESENT:

Timothy Williams

Chairman

John Coumatos

Vice Chairman

Christopher Fusco

Asst. Secretary

Gary Weiss

Secretary

Michael Rodin

ABSENT:

THE FOLLOWING ADDITIONAL PERSONS WERE PRESENT:

Joseph J. Kearney

Executive Director

Colleen Pereira

Administrative Director

Nicholas Terzulli

Director of Business Development

Edward Ambrosino, Esq.

General Counsel

Paul O'Brien, Esq.

Bond/Transaction Counsel

The attached resolution no. 2014-63 was offered by C. Fusco, seconded by M. Rodin:

Resolution No. 2014-63

RESOLUTION AUTHORIZING A DEVIATION FROM THE UNIFORM TAX EXEMPTION POLICY OF THE NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY WITH RESPECT TO A PROJECT FOR LTF GROUND LEASE COMPANY, LLC AND ITS AFFILIATES

WHEREAS, the Nassau County Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title I of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act"), and Chapter 674 of the 1975 Laws of New York, as amended, constituting Section 922 of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of manufacturing, industrial and commercial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct, reconstruct and install one or more "projects" (as defined in the Act), or to cause said projects to be acquired, constructed, reconstructed and installed and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, LTF GROUND LEASE COMPANY, LLC, a limited liability company organized and existing under the laws of the State of Delaware (the "Applicant"), as successor applicant to 750 Zeckendorf LLC, submitted an application (the "Application") to the Agency requesting that the Agency consider undertaking a project (the "Project") consisting of the following: (A)(1) the acquisition of an interest in an approximately 7.68 acre parcel of land located at 750 Zeckendorf Boulevard, Uniondale, Town of Hempstead, Nassau County, New York (Section: 44; Block: 72; Lot: 4) (the "Land"), (2) the construction of an approximately 130,000 square foot building on the Land (collectively, the "Building"), together with related improvements to the Land, and (3) the acquisition of certain furniture, fixtures, machinery and equipment necessary for the completion thereof (the "Equipment"), all of the foregoing for use by the Applicant as a health and fitness center facility (collectively, the "Project Facility"); (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the General Municipal Law) with respect to the foregoing, in the form of potential exemptions or partial exemptions from real property taxes and sales and use taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to

purchase), license or sale of the Project Facility to the Applicant or such other entity as may be designated by the Applicant and agreed upon by the Agency; and

WHEREAS, the Application states that the Applicant is seeking an exemption from real property taxes with respect to the Project Facility that constitutes a deviation from the Agency's Uniform Tax Exemption Policy (the "Tax Exemption Policy"); and

WHEREAS, pursuant to Section 874(4) of the Act, the Executive Director of the Agency (A) caused a letter dated July 21, 2014 (the "Pilot Deviation Notice Letter") to be mailed to the chief executive officer of each affected tax jurisdiction, informing said individuals that the Agency would, at its meeting on August 7, 2014 (the "IDA Meeting"), consider a proposed deviation from the Tax Exemption Policy with respect to the payment in lieu of taxes agreement to be entered into by the Agency with respect to the Project Facility (the "PILOT Agreement"); and (B) conducted the IDA Meeting on the date hereof and reviewed any comments and correspondence received from the affected tax jurisdictions with respect to the proposed deviation from the Tax Exemption Policy; and

WHEREAS, the Agency desires to provide for compliance with the provisions of Section 874(4) of the Act with respect to the proposed deviation from the Tax Exemption Policy;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

Section 1. The Agency hereby determines that the Agency has fully complied with the requirements of Section 874(4) of the Act relating to the proposed deviation from the Tax Exemption Policy.

Section 2. Having reviewed all comments and correspondence received at or prior to the IDA Meeting from the affected tax jurisdictions, the Agency hereby approves the proposed deviation from the Tax Exemption Policy as described in the Pilot Deviation Notice Letter (a copy of which is attached hereto as Exhibit A) because the proposed deviation is necessary to induce the Applicant to undertake the Project and because the PILOT payments would not be lower than the real property taxes that should otherwise apply as of the closing date of the proposed straight-lease transaction with the Applicant (the "Transaction").

Section 3. The Chairman, Vice Chairman, Administrative Director and Executive Director of the Agency are each hereby authorized and directed, acting individually or jointly, to distribute copies of this Resolution to the Applicant and to do such further things or perform such acts as may be necessary or convenient to implement the provisions of this Resolution. If the Agency hereafter adopts appropriate final approving resolutions with respect to the Transaction, the Chairman, Vice Chairman, Executive Director and Administrative Director of the Agency are each hereby authorized and directed, acting individually or jointly, to cause the Agency to (A) enter into the PILOT

Agreement with the Applicant and, if applicable, the owner of the Land and the Building (the "Overlandlord") providing, among other things, that the Applicant and, if applicable, the Overlandlord shall make payments in lieu of taxes consistent with the formula set forth in the Pilot Deviation Notice Letter, and (B) file an application for real property tax exemption with the appropriate assessor(s) with respect to the Project Facility.

<u>Section 4</u>. This Resolution shall take effect immediately, but is subject to and conditioned upon the closing of the Transaction.

ADOPTED: August 27, 2014

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Timothy Williams	VOTING	Aye
John Coumatos	VOTING	Aye
Gary Weiss	VOTING	Aye
Christopher Fusco	VOTING	Aye
Michael Rodin	VOTING	Aye

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK)
)SS.:
COUNTY OF NASSAU)

I, the undersigned [Assistant] Secretary of Nassau County Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing extract of the minutes of the meeting of the members of the Agency, including the resolution contained therein, held on August 27, 2014 with the original and of such resolution set forth therein and of the whole of such original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all aspects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed and rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this 27k day of August, 2014.

[Asst.] Secretary

(SEAL)

EXHIBIT A

Pilot Deviation Notice Letter

See Attached

EDWARD P. MANGANO COUNTY EXECUTIVE



JOSEPH J. KEARNEY EXECUTIVE DIRECTOR

NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY THEODORE ROOSEVELT COUNTY EXECUTIVE & LEGISLATIVE BLDG. 1550 FRANKLIN AVENUE, SUITE 235 MINEOLA, NY 11501 TELEPHONE (516) 571-1945 FAX (516) 571-1076 www.nassauida.org

August 13, 2014

CERTIFIED MAIL, RETURN RECEIPT REQUESTED and FIRST CLASS MAIL

County Executive Edward P. Mangano County of Nassau 1550 Franklin Avenue Mineola, NY 11501

NOTICE OF PROPOSED DEVIATION FROM UNIFORM TAX EXEMPTION POLICY

Dear County Executive Mangano:

Notice is hereby given that at a meeting of the Nassau County Industrial Development Agency (the "Agency") to be held on August 27, 2014 at 5:00 p.m. local time at the offices of the Agency at 1550 Franklin Avenue, Suite 235, Mineola, New York, the Agency will consider whether to approve the application of 750 ZECKENDORF LLC, a limited liability company organized and existing under the laws of the State of New York (the "Applicant"), for certain "financial assistance" which, if granted, would deviate from the Agency's Uniform Tax Exemption Policy (the "Policy") with respect to the payment of real property taxes. The meeting of the Agency will be open to the public.

The Applicant has submitted an application (the "Application") to the Agency requesting that the Agency consider undertaking a project (the "Project") consisting of the following: (A)(1) the acquisition of an interest in an approximately 7.68 acre parcel of land located at 750 Zeckendorf Boulevard, Uniondale, Town of Hempstead, Nassau County, New York (Section: 44; Block: 72; Lot: 4) (the "Land"), (2) the construction of an approximately 130,000 square foot building on the Land (collectively, the "Building"), together with related improvements to the Land, and (3) the acquisition of certain furniture, fixtures, machinery and equipment necessary for the completion thereof (the "Equipment"), all of the foregoing for use by the Applicant as a health and fitness center facility (collectively, the "Project Facility"); (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the General Municipal Law) with respect to

the foregoing, in the form of potential exemptions or partial exemptions from real property taxes and sales and use taxes; and (C) the lease (with an obligation to purchase), license or sale of the Project Facility to the Applicant or such other entity as may be designated by the Applicant and agreed upon by the Agency.

The Application states that the Applicant is seeking an abatement of real property taxes. However, based upon preliminary negotiations between representatives of the Applicant and the Agency, the parties contemplate that the Agency may agree to grant a real property tax exemption (the "Property Tax Exemption") with respect to the Project Facility as follows:

- (i) for the period commencing on the date of the closing of the Project transaction (the "Closing Date") to and including the day prior to the Effective Date, payments shall be equal to one hundred percent (100%) of the real property taxes and assessments that would be levied annually upon the Project Facility without taking into consideration the transfer of ownership, jurisdiction, supervision or control of the Project Facility to the Agency; and
- (ii) for the period commencing on the Effective Date and continuing for twenty (20) full fiscal tax years thereafter, fixed payments equal to the sum of the BASE PILOT and the IMPROVEMENT PILOT.

Thereafter, and through the end of the term of the lease or installment sale agreement with respect to the Project Facility, the payments would be equal to the real property taxes and assessments that would be payable as if the Project Facility were returned to the tax rolls as taxable property and subject to taxation at its then current, full assessed value, as the same may be reassessed from time to time, and subject to tax rate increases imposed by the affected tax jurisdictions.

For the purposes of the foregoing, the following terms shall have the following meanings:

- (a) "BASE PILOT" shall be deemed to mean the amount of all real property taxes and assessments payable on the subject property as of the Closing Date, which amount shall be increased by two percent (2%) per year (compounded) after the fifth (5th) fiscal tax year. Except as set forth in the immediately preceding sentence, the BASE PILOT shall not increase or decrease during the term of the PILOT Agreement to be entered into with respect to the proposed Project. The BASE PILOT shall be reduced by any special taxes, assessments or levies that the Applicant is required to pay separately to the affected tax jurisdictions. In calculating the Base PILOT, the Agency shall take into account the most recent assessment data (i.e., assessed value and tax rates) available as of the Closing Date including any applicable approved tax certiorari stipulation or other settlement or arrangement with the applicable tax assessor(s).
- (b) "IMPROVEMENT PILOT" shall be deemed to mean the product of the following amounts, as determined by the Agency: (i) the Assessed Value of the Improvement, (ii) the PILOT Rate, and (iii) the number 0.01, as phased in and adjusted pursuant to Exhibit A attached hereto. The term "Assessed Value of the Improvement" shall be deemed to mean the product of (y) the fair market value of the Project Facility (less the market value used in the calculation of the

BASE PILOT) for real property tax valuation purposes, computed as of the estimated date of completion, as determined by the Agency using a methodology reasonably selected by the Agency, and (z) the level of assessment used by the Nassau County Assessor as of the year in which the Closing Date occurs. The PILOT Rate shall be evidenced by School Tax Bills and General Tax Bills based on the most recent assessment data available to the Agency as of the year in which the Closing Date occurs. The IMPROVEMENT PILOT shall be reduced by any special taxes, assessments or levies that the Applicant is required to pay separately to the affected tax jurisdictions.

(c) "Effective Date" shall be deemed to mean for each affected tax jurisdiction the first day of the first fiscal tax year following the first taxable status date occurring subsequent to the last to occur of (i) the Agency acquiring an interest in the Project Facility, (ii) the filing by the Agency of the appropriate application for tax exemption with the Nassau County Tax Assessor, and (iii) the acceptance of such Application by such assessor.

The Property Tax Exemption, if approved by the Agency, would constitute a deviation from the Policy.

The reason for the deviation is that the Property Tax Exemption, if approved by the Agency, is necessary to induce the Applicant to undertake the Project and that the PILOT payments would not be lower than the real property taxes that would otherwise apply as of the Closing Date.

Sincerely,

NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Joseph J. Kearney

Executive Director

Period	Begin	End	Assessed Value of Improvement ("AV")	PILOT RATE
\vdash	Closing Date	1 day prior to Effective Date	N/A	N/A
- 2	Effective Date	1 yr Anniversary of Effective Date	.00 * AV	SUM OF TAX RATES AS OF YEAR OF CLUSING ("RATE")
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+	5 yr Aminorany of Effortive Date	7 vr Anniversary of Effective Date	.1333 * AV	RATE * 1.0404
α α	7 - Application of Effective Date	8 vr Anniversary of Effective Date	.2000 *AV	RATE * 1.0612
5 5	/ yr Anniversary or Ellective Date	Our Application of Effective Date	2667 *AV	RATE * 1.0824
2	8 yr Anniversary or Effective Date	40 or Application of Effective Date	3333 *AV	RATE * 1.1041
11	9 yr Anniversary of Effective Date	10 yl Amironany of Effective Date	4000 *AV	RATE * 1.1262
12	10 yr Anniversary or Effective Date	12 or Anniversary of Effective Date	4667 *AV	RATE * 1.1487
23	11 yr Anniversary of Effective Date	12 or Anniversary of Effective Date	5333 *AV	RATE * 1.1717
14	12 yr Anniversary or Effective Date	13 yr Anniverson, of Effective Date	.6000 *AV	RATE * 1.1951
15	13 yr Anniversary or Effective Date	14 yr Anniversary of Effective Date	.6667 * AV	RATE * 1.2190
10	14 yr Anniversary or Effective Date	16 vr Anniversary of Effective Date	.7333 * AV	RATE * 1.2434
 - :	13 yr Arrillyelsary Or Lifective Date	17 or Application of Effective Date	.8000 * AV	RATE * 1.2682
20,	16 yr Anniversary or Effective Date	18 or Anniversary of Effective Date	.8666 * AV	RATE * 1.2936
<u> </u>	17 yr Anniversary or Effective Date	10 yr Anniversary of Effective Date	.9333 * AV	RATE * 1,3195
2 2	18 yr Anniversary or Effective Date	20 vr Anniversary of Effective Date	1.0000 * AV	RATE * 1.3459
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e .	100% of taxes as of year of closing	AV*PII OT RATE	BASE PILOT + IMPROVEMENT PILOT	
4	100% of taxes as of year of Closing	AV*PII OT RATE	BASE PILOT + IMPROVEMENT PILOT	
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, ç	100% of taxes as of year of Closing * 1.0824	AV*PILOT RATE	BASE PILOT + IMPROVEMENT PILOT	
5 2	100% of taxes as of year of Closing * 1.1041	AV*PILOT RATE	BASE PILOT + IMPROVEMENT PILOT	
- 5	100% of taxes as of year of Closing * 1,1262	AV*PILOT RATE	BASE PILOT + IMPROVEMENT PILOT	
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JOSEPH J. KEARNEY EXECUTIVE DIRECTOR

NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY THEODORE ROOSEVELT COUNTY EXECUTIVE & LEGISLATIVE BLDG. 1550 FRANKLIN AVENUE, SUITE 235 MINEOLA, NY 11501 TELEPHONE (516) 571-1945 FAX (516) 571-1076 www.nassauida.org

August 13, 2014

CERTIFIED MAIL, RETURN RECEIPT REQUESTED and FIRST CLASS MAIL

Supervisor Kate Murray Town of Hempstead One Washington Street Hempstead, NY 11550

NOTICE OF PROPOSED DEVIATION FROM UNIFORM TAX EXEMPTION POLICY

Dear Supervisor Murray:

Notice is hereby given that at a meeting of the Nassau County Industrial Development Agency (the "Agency") to be held on August 27, 2014 at 5:00 p.m. local time at the offices of the Agency at 1550 Franklin Avenue, Suite 235, Mineola, New York, the Agency will consider whether to approve the application of 750 ZECKENDORF LLC, a limited liability company organized and existing under the laws of the State of New York (the "Applicant"), for certain "financial assistance" which, if granted, would deviate from the Agency's Uniform Tax Exemption Policy (the "Policy") with respect to the payment of real property taxes. The meeting of the Agency will be open to the public.

The Applicant has submitted an application (the "Application") to the Agency requesting that the Agency consider undertaking a project (the "Project") consisting of the following: (A)(1) the acquisition of an interest in an approximately 7.68 acre parcel of land located at 750 Zeckendorf Boulevard, Uniondale, Town of Hempstead, Nassau County, New York (Section: 44; Block: 72; Lot: 4) (the "Land"), (2) the construction of an approximately 130,000 square foot building on the Land (collectively, the "Building"), together with related improvements to the Land, and (3) the acquisition of certain furniture, fixtures, machinery and equipment necessary for the completion thereof (the "Equipment"), all of the foregoing for use by the Applicant as a health and fitness center facility (collectively, the "Project Facility"); (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the General Municipal Law) with respect to

the foregoing, in the form of potential exemptions or partial exemptions from real property taxes and sales and use taxes; and (C) the lease (with an obligation to purchase), license or sale of the Project Facility to the Applicant or such other entity as may be designated by the Applicant and agreed upon by the Agency.

The Application states that the Applicant is seeking an abatement of real property taxes. However, based upon preliminary negotiations between representatives of the Applicant and the Agency, the parties contemplate that the Agency may agree to grant a real property tax exemption (the "Property Tax Exemption") with respect to the Project Facility as follows:

- (i) for the period commencing on the date of the closing of the Project transaction (the "Closing Date") to and including the day prior to the Effective Date, payments shall be equal to one hundred percent (100%) of the real property taxes and assessments that would be levied annually upon the Project Facility without taking into consideration the transfer of ownership, jurisdiction, supervision or control of the Project Facility to the Agency; and
- (ii) for the period commencing on the Effective Date and continuing for twenty (20) full fiscal tax years thereafter, fixed payments equal to the sum of the BASE PILOT and the IMPROVEMENT PILOT.

Thereafter, and through the end of the term of the lease or installment sale agreement with respect to the Project Facility, the payments would be equal to the real property taxes and assessments that would be payable as if the Project Facility were returned to the tax rolls as taxable property and subject to taxation at its then current, full assessed value, as the same may be reassessed from time to time, and subject to tax rate increases imposed by the affected tax jurisdictions.

For the purposes of the foregoing, the following terms shall have the following meanings:

- (a) "BASE PILOT" shall be deemed to mean the amount of all real property taxes and assessments payable on the subject property as of the Closing Date, which amount shall be increased by two percent (2%) per year (compounded) after the fifth (5th) fiscal tax year. Except as set forth in the immediately preceding sentence, the BASE PILOT shall not increase or decrease during the term of the PILOT Agreement to be entered into with respect to the proposed Project. The BASE PILOT shall be reduced by any special taxes, assessments or levies that the Applicant is required to pay separately to the affected tax jurisdictions. In calculating the Base PILOT, the Agency shall take into account the most recent assessment data (i.e., assessed value and tax rates) available as of the Closing Date including any applicable approved tax certiorari stipulation or other settlement or arrangement with the applicable tax assessor(s).
- (b) "IMPROVEMENT PILOT" shall be deemed to mean the product of the following amounts, as determined by the Agency: (i) the Assessed Value of the Improvement, (ii) the PILOT Rate, and (iii) the number 0.01, as phased in and adjusted pursuant to Exhibit A attached hereto. The term "Assessed Value of the Improvement" shall be deemed to mean the product of (y) the fair market value of the Project Facility (less the market value used in the calculation of the

BASE PILOT) for real property tax valuation purposes, computed as of the estimated date of completion, as determined by the Agency using a methodology reasonably selected by the Agency, and (z) the level of assessment used by the Nassau County Assessor as of the year in which the Closing Date occurs. The PILOT Rate shall be evidenced by School Tax Bills and General Tax Bills based on the most recent assessment data available to the Agency as of the year in which the Closing Date occurs. The IMPROVEMENT PILOT shall be reduced by any special taxes, assessments or levies that the Applicant is required to pay separately to the affected tax jurisdictions.

(c) "Effective Date" shall be deemed to mean for each affected tax jurisdiction the first day of the first fiscal tax year following the first taxable status date occurring subsequent to the last to occur of (i) the Agency acquiring an interest in the Project Facility, (ii) the filing by the Agency of the appropriate application for tax exemption with the Nassau County Tax Assessor, and (iii) the acceptance of such Application by such assessor.

The Property Tax Exemption, if approved by the Agency, would constitute a deviation from the Policy.

The reason for the deviation is that the Property Tax Exemption, if approved by the Agency, is necessary to induce the Applicant to undertake the Project and that the PILOT payments would not be lower than the real property taxes that would otherwise apply as of the Closing Date.

Sincerely,

NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Joseph J. Kearney

Executive Director

Period	Begin	End	Assessed Value of Improvement ("AV")	PILOT RATE
\vdash	-1-0-1-10	1 devices to Effective Date	A/N	N/A
-	Closing Date Effective Date	1 yr Anniversary of Effective Date	.00 * AV	SUM OF TAX RATES AS OF YEAR OF CLOSING
		oto Control of Effective Coto	00 * AV	RATE
+	1 yr Anniversary or Effective Date	2 vr Anniversary of Effective Date	00 * AV	RATE
+	2 yr Anniversary or Effective Date	A vr Anniversary of Effective Date	00 * AV	RATE
+	3 yr Amilyersaly of Effective Date	E or Applications of Effective Date	00 * AV	RATE
+	4 yr Anniversary or Effective Date	6 vr Anniversary of Effective Date	VA * 7990.	RATE * 1.02
+	5 yr Allingsaly of Ellective Date	7 or Applyance of Effective Date	1333 * AV	RATE * 1.0404
+	7 Anniversary of Effective Date	8 vr Anniversary of Effective Date	.2000 *AV	RATE * 1.0612
+	/ yr Amilyelsaly of Effective Date	Our Anniversary of Effective Date	2667 *AV	RATE * 1.0824
+	8 yr Anniversary or Enective Date	10 or Applications of Effective Date	3333 *AV	RATE * 1.1041
+	9 yr Anniversary or Errective Date	14 or Aminosom of Effective Date	A000 *AV	RATE * 1.1262
+	10 yr Anniversary of Effective Date	12 or Anniversary of Effective Date	4667 *AV	RATE * 1.1487
+	11 yr Anniversary or Effective Date	12 or Anniversary of Effective Date	5333 *AV	RATE * 1.1717
+	12 yr Anniversary of Effective Date	13 yr Anniversary of Effective Date	VA* 0008	RATE * 1.1951
+	13 yr Anniversary or Effective Date	14 yr Amilyotsany of Effective Date	6667 * AV	RATE * 1.2190
+	14 yr Anniversary of Effective Date	16 vr Anniversary of Effective Date	7333 * AV	RATE * 1.2434
1	15 yr Anniversary of Enective Date	47 - Aminorani of Effortive Date	8000 * AV	RATE * 1.2682
\dashv	16 yr Anniversary of Effective Date	18 yr Anniversaly of Effective Date	8666 * AV	RATE * 1.2936
+	17 yr Anniversary of Effective Date	10 yr Aminyelseny of Effective Date	0333 * 4//	RATE * 1.3195
	18 yr Anniversary of Effective Date	19 yr Anniversary of Effective Date	VA * 0000 A	BATE * 1 3459
1	19 yr Anniversary of Effective Date	20 yr Anniversary of Effective Date	AV 0000:1	
Period	BASE PILOT	IMPROVEMENT PILOT	TOTAL PILOT	
+	100 % of taxes as of wear of Closing	100 % of taxes as of vear of Closing	BASE PILOT + IMPROVEMENT PILOT	
+	400% of faves as of year of Closing		BASE PILOT + IMPROVEMENT PILOT	
+	100% of taxes as of year of Closing	AV*PILOT RATE	BASE PILOT + IMPROVEMENT PILOT	
+	100% of taxes as of vear of Closing	AV*PILOT RATE	BASE PILOT + IMPROVEMENT PILOT	
+	100% of taxes as of vear of Closing	AV*PILOT RATE	BASE PILOT + IMPROVEMENT PILOT	
-	100% of taxes as of year of Closing	AV*PILOT RATE	BASE PILOT + IMPROVEMENT PILOT	
+	100% of taxes as of vear of Closing * 1.02	AV*PILOT RATE	BASE PILOT + IMPROVEMENT PILOT	
+	100% of taxes as of vear of Closing * 1.0404	AV*PILOT RATE	BASE PILOT + IMPROVEMENT PILOT	
+	100% of taxes as of vear of Closing * 1.0612	AV*PILOT RATE	BASE PILOT + IMPROVEMENT PILOT	
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JOSEPH J. KEARNEY EXECUTIVE DIRECTOR

NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY THEODORE ROOSEVELT COUNTY EXECUTIVE & LEGISLATIVE BLDG. 1550 FRANKLIN AVENUE, SUITE 235 MINEOLA, NY 11501 TELEPHONE (516) 571-1945 FAX (516) 571-1076 www.nassauida.org

August 13, 2014

CERTIFIED MAIL, RETURN RECEIPT REQUESTED and FIRST CLASS MAIL

Superintendent William K. Lloyd Uniondale Union Free School District 933 Goodrich Street Uniondale, NY 11553

NOTICE OF PROPOSED DEVIATION FROM UNIFORM TAX EXEMPTION POLICY

Dear Superintendent Lloyd:

Notice is hereby given that at a meeting of the Nassau County Industrial Development Agency (the "Agency") to be held on August 27, 2014 at 5:00 p.m. local time at the offices of the Agency at 1550 Franklin Avenue, Suite 235, Mineola, New York, the Agency will consider whether to approve the application of 750 ZECKENDORF LLC, a limited liability company organized and existing under the laws of the State of New York (the "Applicant"), for certain "financial assistance" which, if granted, would deviate from the Agency's Uniform Tax Exemption Policy (the "Policy") with respect to the payment of real property taxes. The meeting of the Agency will be open to the public.

The Applicant has submitted an application (the "Application") to the Agency requesting that the Agency consider undertaking a project (the "Project") consisting of the following: (A)(1) the acquisition of an interest in an approximately 7.68 acre parcel of land located at 750 Zeckendorf Boulevard, Uniondale, Town of Hempstead, Nassau County, New York (Section: 44; Block: 72; Lot: 4) (the "Land"), (2) the construction of an approximately 130,000 square foot building on the Land (collectively, the "Building"), together with related improvements to the Land, and (3) the acquisition of certain furniture, fixtures, machinery and equipment necessary for the completion thereof (the "Equipment"), all of the foregoing for use by the Applicant as a health and fitness center facility (collectively, the "Project Facility"); (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the General Municipal Law) with respect to

the foregoing, in the form of potential exemptions or partial exemptions from real property taxes and sales and use taxes; and (C) the lease (with an obligation to purchase), license or sale of the Project Facility to the Applicant or such other entity as may be designated by the Applicant and agreed upon by the Agency.

The Application states that the Applicant is seeking an abatement of real property taxes. However, based upon preliminary negotiations between representatives of the Applicant and the Agency, the parties contemplate that the Agency may agree to grant a real property tax exemption (the "Property Tax Exemption") with respect to the Project Facility as follows:

- (i) for the period commencing on the date of the closing of the Project transaction (the "Closing Date") to and including the day prior to the Effective Date, payments shall be equal to one hundred percent (100%) of the real property taxes and assessments that would be levied annually upon the Project Facility without taking into consideration the transfer of ownership, jurisdiction, supervision or control of the Project Facility to the Agency; and
- (ii) for the period commencing on the Effective Date and continuing for twenty (20) full fiscal tax years thereafter, fixed payments equal to the sum of the BASE PILOT and the IMPROVEMENT PILOT.

Thereafter, and through the end of the term of the lease or installment sale agreement with respect to the Project Facility, the payments would be equal to the real property taxes and assessments that would be payable as if the Project Facility were returned to the tax rolls as taxable property and subject to taxation at its then current, full assessed value, as the same may be reassessed from time to time, and subject to tax rate increases imposed by the affected tax jurisdictions.

For the purposes of the foregoing, the following terms shall have the following meanings:

- (a) "BASE PILOT" shall be deemed to mean the amount of all real property taxes and assessments payable on the subject property as of the Closing Date, which amount shall be increased by two percent (2%) per year (compounded) after the fifth (5th) fiscal tax year. Except as set forth in the immediately preceding sentence, the BASE PILOT shall not increase or decrease during the term of the PILOT Agreement to be entered into with respect to the proposed Project. The BASE PILOT shall be reduced by any special taxes, assessments or levies that the Applicant is required to pay separately to the affected tax jurisdictions. In calculating the Base PILOT, the Agency shall take into account the most recent assessment data (i.e., assessed value and tax rates) available as of the Closing Date including any applicable approved tax certiorari stipulation or other settlement or arrangement with the applicable tax assessor(s).
- (b) "IMPROVEMENT PILOT" shall be deemed to mean the product of the following amounts, as determined by the Agency: (i) the Assessed Value of the Improvement, (ii) the PILOT Rate, and (iii) the number 0.01, as phased in and adjusted pursuant to Exhibit A attached hereto. The term "Assessed Value of the Improvement" shall be deemed to mean the product of (y) the fair market value of the Project Facility (less the market value used in the calculation of the

BASE PILOT) for real property tax valuation purposes, computed as of the estimated date of completion, as determined by the Agency using a methodology reasonably selected by the Agency, and (z) the level of assessment used by the Nassau County Assessor as of the year in which the Closing Date occurs. The PILOT Rate shall be evidenced by School Tax Bills and General Tax Bills based on the most recent assessment data available to the Agency as of the year in which the Closing Date occurs. The IMPROVEMENT PILOT shall be reduced by any special taxes, assessments or levies that the Applicant is required to pay separately to the affected tax jurisdictions.

(c) "Effective Date" shall be deemed to mean for each affected tax jurisdiction the first day of the first fiscal tax year following the first taxable status date occurring subsequent to the last to occur of (i) the Agency acquiring an interest in the Project Facility, (ii) the filing by the Agency of the appropriate application for tax exemption with the Nassau County Tax Assessor, and (iii) the acceptance of such Application by such assessor.

The Property Tax Exemption, if approved by the Agency, would constitute a deviation from the Policy.

The reason for the deviation is that the Property Tax Exemption, if approved by the Agency, is necessary to induce the Applicant to undertake the Project and that the PILOT payments would not be lower than the real property taxes that would otherwise apply as of the Closing Date.

Sincerely,

NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Joseph J. Kearney

Executive Director

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