## **IntraLogic Solutions Tax Deviation Resolution**

A regular meeting of the Nassau County Industrial Development Agency (the "Agency") was convened in public session at the offices of the Agency at 1550 Franklin Avenue, Suite 235, Mineola, Nassau County, New York, on August 14, 2013, at 5:00 p.m. local time.

The meeting was called to order by the Chairman and, upon roll being called, the following members of the Agency were:

### PRESENT:

Timothy Williams

Chairman

John Coumatos

Vice Chairman

Christopher Fusco

Asst. Secretary

Robert English

ABSENT:

Gary Weiss

Secretary

John T. Ahern

#### THE FOLLOWING ADDITIONAL PERSONS WERE PRESENT:

Joseph J. Kearney

**Executive Director** 

Joseph Foarile

Chief Financial Officer

Colleen Pereira

Administrative Director

Nicholas Terzulli

Director of Business Development

Edward Ambrosino, Esq.

General Counsel

Paul O'Brien, Esq.

Bond/Transaction Counsel

The attached resolution no. 2013-54 was offered by R. English, seconded by C. Fusco:

#### Resolution No. 2013-54

# RESOLUTION AUTHORIZING A DEVIATION FROM THE UNIFORM TAX EXEMPTION POLICY OF THE NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY WITH RESPECT TO A PROJECT FOR INTRALOGIC SOLUTIONS, INC.

WHEREAS, the Nassau County Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title I of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act"), and Chapter 674 of the 1975 Laws of New York, as amended, constituting Section 922 of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of manufacturing, industrial and commercial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct, reconstruct and install one or more "projects" (as defined in the Act), or to cause said projects to be acquired, constructed, reconstructed and installed and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, INTRALOGIC SOLUTIONS, INC., a corporation organized and existing under the laws of the State of New York (the "Applicant"), presented an application (the "Application") to the Agency, which Application requested that the Agency consider undertaking a project (the "Project") consisting of the following: (A)(1) the acquisition of certain parcels of land located at 511 Ocean Avenue, Massapequa, Town of Oyster Bay, County of Nassau, New York (Section: 52; Block: 210; Lots: 533, 536 and 545; Section: 52; Block: 213; Lot: 1905) (collectively, the "Land"), (2) the renovation and improvement of the existing building on the Land, together with parking and other related improvements to the Land (collectively, the "Building"), and (3) the acquisition and installation therein and thereon of certain furniture, fixtures, machinery and equipment (the "Equipment"), all of the foregoing for use by the Applicant as a state of the art security command center (collectively, the "Project Facility"); (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the General Municipal Law) with respect to the foregoing, including potential exemptions or partial exemptions from real property taxes, mortgage recording taxes and sales and use taxes; and (C) the lease (with an obligation to purchase), license or sale of the Project Facility to the Applicant or such other entity as may be designated by the Applicant and agreed upon by the Agency; and

WHEREAS, the Application states that the Applicant is seeking an exemption from real property taxes with respect to the Project Facility that constitutes a deviation from the Agency's Uniform Tax Exemption Policy (the "Tax Exemption Policy"); and

WHEREAS, pursuant to Section 874(4) of the Act, the Executive Director of the Agency (A) caused a letter dated July 30, 2013 (the "Pilot Deviation Notice Letter") to be mailed to the chief executive officer of each affected tax jurisdiction, informing said individuals that the Agency would, at its meeting on August 14, 2013 (the "IDA Meeting"), consider a proposed deviation from the Tax Exemption Policy with respect to the payment in lieu of taxes agreement to be entered into by the Agency with respect to the Project Facility; and (B) conducted the IDA Meeting on the date hereof and reviewed any comments and correspondence received from the affected tax jurisdictions with respect to the proposed deviation from the Tax Exemption Policy; and

WHEREAS, the Agency desires to provide for compliance with the provisions of Section 874(4) of the Act with respect to the proposed deviation from the Tax Exemption Policy;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

<u>Section 1</u>. The Agency hereby determines that the Agency has fully complied with the requirements of Section 874(4) of the Act relating to the proposed deviation from the Tax Exemption Policy.

Section 2. Having reviewed all comments and correspondence received at or prior to the IDA Meeting from the affected tax jurisdictions, the Agency hereby approves the proposed deviation from the Tax Exemption Policy as described in the Pilot Deviation Notice Letter (a copy of which is attached hereto as Exhibit A) because the proposed deviation is necessary to induce the Applicant to undertake the Project and the real property taxes would not be lower than the real property taxes that would otherwise apply with respect to the Land and the Building as of the closing date of the transaction.

Section 3. The Chairman, Vice Chairman, Administrative Director and Executive Director of the Agency are each hereby authorized and directed, acting individually or jointly, to distribute copies of this Resolution to the Applicant and to do such further things or perform such acts as may be necessary or convenient to implement the provisions of this Resolution. If the Agency hereafter adopts appropriate final approving resolutions with respect to the proposed straight-lease transaction with the Applicant (the "Transaction"), the Chairman, Vice Chairman, Executive Director and Administrative Director of the Agency are each hereby authorized and directed, acting individually or jointly, to cause the Agency to (A) enter into a Payment in Lieu of Taxes Agreement with the Applicant providing, among other things, that the Applicant shall make payments in

lieu of taxes consistent with the formula set forth in the Pilot Deviation Notice Letter, and (B) file an application for real property tax exemption with the appropriate assessor(s) with respect to the Project Facility.

<u>Section 4</u>. This Resolution shall take effect immediately, but is subject to and conditioned upon the closing of the Transaction.

ADOPTED: August 14, 2013

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

VOTING	Aye
VOTING	Aye
ABSENT	
VOTING	Aye
ABSENT	
VOTING	Aye
	VOTING ABSENT VOTING ABSENT

The foregoing Resolution was thereupon declared duly adopted.

STATE OF NEW YORK	)
	)SS.:
COUNTY OF NASSAU	)

I, the undersigned (Assistant) Secretary of Nassau County Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing extract of the minutes of the meeting of the members of the Agency, including the resolution contained therein, held on August 14, 2013 with the original and of such resolution set forth therein and of the whole of such original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all aspects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed and rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this 14th day of August, 2013.

Lath Harris [Asst.] Secretary

(SEAL)

## **EXHIBIT A**

Pilot Deviation Notice Letter

See Attached

## EDWARD P. MANGANO COUNTY EXECUTIVE



# JOSEPH J. KEARNEY EXECUTIVE DIRECTOR

NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY
THEODORE ROOSEVELT COUNTY EXECUTIVE & LEGISLATIVE BLDG.
1550 FRANKLIN AVENUE, SUITE 235
MINEOLA, NY 11501
TELEPHONE (516) 571-1945 FAX (516) 571-1076
www.nassauida.org

July 30, 2013

CERTIFIED MAIL, RETURN RECEIPT REQUESTED and FIRST CLASS MAIL

County Executive Edward Mangano County of Nassau 1550 Franklin Avenue Mineola, NY 11501

# NOTICE OF PROPOSED DEVIATION FROM UNIFORM TAX EXEMPTION POLICY

Dear County Executive Mangano:

Notice is hereby given that at a meeting of the Nassau County Industrial Development Agency (the "Agency") to be held on August 14, 2013 at 5:00 p.m. local time at the offices of the Agency at 1550 Franklin Avenue, Suite 235, Mineola, New York, the Agency will consider whether to approve the application of INTRALOGIC SOLUTIONS INC., a corporation organized and existing under the laws of the State of New York (the "Applicant"), for certain "financial assistance" which, if granted, would deviate from the Agency's Uniform Tax Exemption Policy (the "Policy") with respect to the payment of real property taxes. The meeting of the Agency will be open to the public.

The Applicant has submitted an application (the "Application") to the Agency requesting that the Agency consider undertaking a project (the "Project") consisting of the following: (A)(1) the acquisition of certain parcels of land located at 511 Ocean Avenue, Massapequa, Town of

Oyster Bay, County of Nassau, New York (Section: 52, Block: 210, Lots: 533, 536 and 545; Section: 52, Block: 213, Lot: 1905) (collectively, the "Land"), (2) the renovation and improvement of the existing building on the Land, together with parking and other related improvements to the Land (collectively, the "Building"), and (3) the acquisition and installation therein and thereon of certain furniture, fixtures, machinery and equipment (the "Equipment"), all of the foregoing for use by the Applicant as a state of the art security command center (collectively, the "Project Facility"); (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the General Municipal Law) with respect to the foregoing; and (C) the lease (with an obligation to purchase), license or sale of the Project Facility to the Applicant or such other entity as may be designated by the Applicant and agreed upon by the Agency.

The Application states that the Applicant is seeking an abatement of real property taxes. However, based upon preliminary negotiations between representatives of the Applicant and the Agency, the parties contemplate that the Agency may agree to grant an approximately ten (10) year real property tax exemption (the "Initial Property Tax Exemption") with respect to the Project Facility as follows: payments shall be equal to one hundred percent (100%) of the real property taxes and assessments that would be levied upon the Project Facility as of the closing date of the Project transaction without taking into consideration the transfer of ownership, jurisdiction, supervision or control of the Project Facility and without adjustment with respect to an increase of the square footage of the Project Facility by up to 8,500 square feet (the "Base Year PILOT Amount"), which Base Year PILOT Amount would be payable each fiscal tax year for a period of ten (10) fiscal tax years (the "Initial PILOT Term").

If the Applicant timely and properly satisfies certain performance standards related to the maintenance and growth of the Applicant's employee headcount at the Project Facility as set forth in the transaction documents between the Applicant and the Agency, the Applicant shall have the right to an additional five (5) year tax exemption with respect to the Project Facility as follows: payments shall be equal to one hundred percent (100%) of the Base Year PILOT Amount, which Base Year PILOT Amount would be payable each fiscal tax year for a period of five (5) fiscal tax years (the "Extension PILOT Term" and together with the Initial PILOT Term, the "PILOT Term"), with increases of two percent (2%) per year (compounded) at the beginning of each fiscal tax year of the Extension PILOT Term through the end of the Extension PILOT Term (i.e., Years 11-15 of the PILOT Term).

In calculating the Base Year PILOT Amount, the Agency shall take into account the most current assessment data (i.e., assessed value and tax rates) available as of the closing including, without limitation, any applicable approved tax certiorari stipulation or other settlement or arrangement with the applicable tax assessor(s).

Thereafter, and through the end of the term of the lease or installment sale agreement with respect to the Project Facility, the payments would be equal to the real property taxes and assessments that would be payable as if the Project Facility were returned to the tax rolls as taxable property and subject to taxation at its then current, full assessed value, as the same may be reassessed from time to time, and subject to tax rate increases imposed by the affected tax jurisdictions.

The Property Tax Exemption, if approved by the Agency, would constitute a deviation from the Policy.

The reason for the deviation is that the Property Tax Exemption, if approved by the Agency, is necessary to induce the Applicant to undertake the Project and that the Base Year PILOT Amount would not be lower than the real property taxes that should otherwise apply with respect to the Project Facility as of the closing date.

Sincerely,

NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Wseph J Kearney

Executive Director

## EDWARD P. MANGANO COUNTY EXECUTIVE



# JOSEPH J. KEARNEY EXECUTIVE DIRECTOR

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July 30, 2013

CERTIFIED MAIL, RETURN RECEIPT REQUESTED and FIRST CLASS MAIL

Supervisor John Venditto Town of Oyster Bay 54 Audrey Avenue Oyster Bay, NY 11771

# NOTICE OF PROPOSED DEVIATION FROM UNIFORM TAX EXEMPTION POLICY

Dear Supervisor Venditto:

Notice is hereby given that at a meeting of the Nassau County Industrial Development Agency (the "Agency") to be held on August 14, 2013 at 5:00 p.m. local time at the offices of the Agency at 1550 Franklin Avenue, Suite 235, Mineola, New York, the Agency will consider whether to approve the application of INTRALOGIC SOLUTIONS INC., a corporation organized and existing under the laws of the State of New York (the "Applicant"), for certain "financial assistance" which, if granted, would deviate from the Agency's Uniform Tax Exemption Policy (the "Policy") with respect to the payment of real property taxes. The meeting of the Agency will be open to the public.

The Applicant has submitted an application (the "Application") to the Agency requesting that the Agency consider undertaking a project (the "Project") consisting of the following: (A)(1) the acquisition of certain parcels of land located at 511 Ocean Avenue, Massapequa, Town of Oyster Bay, County of Nassau, New York (Section: 52, Block: 210, Lots: 533, 536 and 545; Section: 52, Block: 213, Lot: 1905) (collectively, the "Land"), (2) the renovation and improvement of the existing building on the Land, together with parking and other related improvements to the Land (collectively, the "Building"), and (3) the acquisition and installation therein and thereon of certain furniture, fixtures, machinery and equipment (the "Equipment"), all of the foregoing for use by the Applicant as a state of the art security command center (collectively, the "Project Facility"); (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the General Municipal Law) with respect to the foregoing; and (C) the lease (with an obligation to purchase), license or sale of the Project Facility to the Applicant or such other entity as may be designated by the Applicant and agreed upon by the Agency.

The Application states that the Applicant is seeking an abatement of real property taxes. However, based upon preliminary negotiations between representatives of the Applicant and the Agency, the parties contemplate that the Agency may agree to grant an approximately ten (10) year real property tax exemption (the "Initial Property Tax Exemption") with respect to the Project Facility as follows: payments shall be equal to one hundred percent (100%) of the real property taxes and assessments that would be levied upon the Project Facility as of the closing date of the Project transaction without taking into consideration the transfer of ownership, jurisdiction, supervision or control of the Project Facility and without adjustment with respect to an increase of the square footage of the Project Facility by up to 8,500 square feet (the "Base Year PILOT Amount"), which Base Year PILOT Amount would be payable each fiscal tax year for a period of ten (10) fiscal tax years (the "Initial PILOT Term").

If the Applicant timely and properly satisfies certain performance standards related to the maintenance and growth of the Applicant's employee headcount at the Project Facility as set forth in the transaction documents between the Applicant and the Agency, the Applicant shall have the right to an additional five (5) year tax exemption with respect to the Project Facility as follows: payments shall be equal to one hundred percent (100%) of the Base Year PILOT Amount, which Base Year PILOT Amount would be payable each fiscal tax year for a period of five (5) fiscal tax years (the "Extension PILOT Term" and together with the Initial PILOT Term, the "PILOT Term"), with increases of two percent (2%) per year (compounded) at the beginning of each fiscal tax year of the Extension PILOT Term through the end of the Extension PILOT Term (i.e., Years 11-15 of the PILOT Term).

In calculating the Base Year PILOT Amount, the Agency shall take into account the most current assessment data (i.e., assessed value and tax rates) available as of the closing including,

Doc # 05-436459.1

without limitation, any applicable approved tax certiorari stipulation or other settlement or arrangement with the applicable tax assessor(s).

Thereafter, and through the end of the term of the lease or installment sale agreement with respect to the Project Facility, the payments would be equal to the real property taxes and assessments that would be payable as if the Project Facility were returned to the tax rolls as taxable property and subject to taxation at its then current, full assessed value, as the same may be reassessed from time to time, and subject to tax rate increases imposed by the affected tax jurisdictions.

The Property Tax Exemption, if approved by the Agency, would constitute a deviation from the Policy.

The reason for the deviation is that the Property Tax Exemption, if approved by the Agency, is necessary to induce the Applicant to undertake the Project and that the Base Year PILOT Amount would not be lower than the real property taxes that should otherwise apply with respect to the Project Facility as of the closing date.

Sincerely,

NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Jeseph J. Kearney

Executive Director

## EDWARD P. MANGANO COUNTY EXECUTIVE



## JOSEPH J. KEARNEY EXECUTIVE DIRECTOR

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July 30, 2013

CERTIFIED MAIL, RETURN RECEIPT REQUESTED and FIRST CLASS MAIL

Superintendent Lucille F. Iconis Massapequa Union Free School District District Administration Building 4925 Merrick Road Massapequa, NY 11758

# NOTICE OF PROPOSED DEVIATION FROM UNIFORM TAX EXEMPTION POLICY

#### Dear Superintendent Iconis:

Notice is hereby given that at a meeting of the Nassau County Industrial Development Agency (the "Agency") to be held on August 14, 2013 at 5:00 p.m. local time at the offices of the Agency at 1550 Franklin Avenue, Suite 235, Mineola, New York, the Agency will consider whether to approve the application of INTRALOGIC SOLUTIONS INC., a corporation organized and existing under the laws of the State of New York (the "Applicant"), for certain "financial assistance" which, if granted, would deviate from the Agency's Uniform Tax Exemption Policy (the "Policy") with respect to the payment of real property taxes. The meeting of the Agency will be open to the public.

The Applicant has submitted an application (the "Application") to the Agency requesting that the Agency consider undertaking a project (the "Project") consisting of the following: (A)(1)

Doc#05-436459.1

the acquisition of certain parcels of land located at 511 Ocean Avenue, Massapequa, Town of Oyster Bay, County of Nassau, New York (Section: 52, Block: 210, Lots: 533, 536 and 545; Section: 52, Block: 213, Lot: 1905) (collectively, the "Land"), (2) the renovation and improvement of the existing building on the Land, together with parking and other related improvements to the Land (collectively, the "Building"), and (3) the acquisition and installation therein and thereon of certain furniture, fixtures, machinery and equipment (the "Equipment"), all of the foregoing for use by the Applicant as a state of the art security command center (collectively, the "Project Facility"); (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the General Municipal Law) with respect to the foregoing; and (C) the lease (with an obligation to purchase), license or sale of the Project Facility to the Applicant or such other entity as may be designated by the Applicant and agreed upon by the Agency.

The Application states that the Applicant is seeking an abatement of real property taxes. However, based upon preliminary negotiations between representatives of the Applicant and the Agency, the parties contemplate that the Agency may agree to grant an approximately ten (10) year real property tax exemption (the "Initial Property Tax Exemption") with respect to the Project Facility as follows: payments shall be equal to one hundred percent (100%) of the real property taxes and assessments that would be levied upon the Project Facility as of the closing date of the Project transaction without taking into consideration the transfer of ownership, jurisdiction, supervision or control of the Project Facility and without adjustment with respect to an increase of the square footage of the Project Facility by up to 8,500 square feet (the "Base Year PILOT Amount"), which Base Year PILOT Amount would be payable each fiscal tax year for a period of ten (10) fiscal tax years (the "Initial PILOT Term").

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Thereafter, and through the end of the term of the lease or installment sale agreement with respect to the Project Facility, the payments would be equal to the real property taxes and assessments that would be payable as if the Project Facility were returned to the tax rolls as taxable property and subject to taxation at its then current, full assessed value, as the same may be reassessed from time to time, and subject to tax rate increases imposed by the affected tax jurisdictions.

The Property Tax Exemption, if approved by the Agency, would constitute a deviation from the Policy.

The reason for the deviation is that the Property Tax Exemption, if approved by the Agency, is necessary to induce the Applicant to undertake the Project and that the Base Year PILOT Amount would not be lower than the real property taxes that should otherwise apply with respect to the Project Facility as of the closing date.

Sincerely,

NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Joseph J. Kearney

Executive Director