FY2018 Final Budget Resolution

A regular meeting of the Nassau County Industrial Development Agency (the "Agency") was convened in public session at the offices of the Agency located at 1550 Franklin Avenue, Mineola, County of Nassau, New York, on December 19, 2017 at 9:00 a.m., local time.

The meeting was called to order by the Chairman, upon roll being called, the following members of the Agency were:

PRESENT:

Timothy Williams

John Coumatos Christopher Fusco

Michael Rodin

Chairman

Vice Chairman

Asst. Secretary

NOT PRESENT:

THE FOLLOWING ADDITIONAL PERSONS WERE PRESENT:

Joseph J. Kearney

Joseph Foarile Colleen Pereira

Nicholas Terzulli

Paul O'Brien, Esq.

Executive Director

Chief Financial Officer Administrative Director

Director of Business Development

Interim General Counsel

The attached resolution no. 2017-84 was offered by C. Fusco, seconded by J. Coumatos:

Resolution No. 2017-84

RESOLUTION OF THE NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING A PROPOSED BUDGET FOR THE 2018 FISCAL YEAR

WHEREAS, the Nassau County Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title I of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act"), and Chapter 674 of the 1975 Laws of New York, as amended, constituting Section 922 of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of manufacturing, industrial and commercial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, Section 861 of said General Municipal Law contemplates the adoption of a budget for the Agency's operations for each fiscal year and requires the Agency, prior to the adoption of the proposed budget by the Agency, to make such proposed budget available for public inspection and comment and to mail or deliver copies thereof to the chief executive officer and the governing body of the municipality for whose benefit the Agency is established; and

WHEREAS, the Public Authorities Accountability Act of 2005 (as amended, the "PAAA") requires the Agency to make certain disclosures of its budget; and

WHEREAS, the Executive Director, the Chief Financial Officer and the Chairman of the Agency have prepared a proposed budget (the "Proposed Budget") for the fiscal year commencing January 1, 2018 ("FY2018"); and

WHEREAS, the Executive Director has caused copies of the Proposed Budget (i) to be mailed to the County Executive of Nassau County, New York, as chief executive officer of such municipality, and to the Nassau County Legislature, as governing body of such municipality, (ii) to be made available for public inspection and comment, including, without limitation, by posting the Proposed Budget on the Agency's website, and (iii) to be filed with the County Clerk of Nassau County, New York; and

WHEREAS, the Agency has received no comments from the County Executive of Nassau County, New York, or from the Nassau County Legislature with respect to the Proposed Budget; and WHEREAS, the Agency desires to approve the Proposed Budget;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF THE NASSAU COUNTY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

Section 1. The proposed budget for FY2018, in the form annexed hereto as Exhibit A ("Budget"), is hereby approved and adopted by the Agency in all respects.

Section 2. The Chairman, the Vice Chairman and the Executive Director of the Agency are hereby designated the authorized representatives of the Agency, and each of them is hereby authorized and directed, to incur expenses and to otherwise expend funds of the Agency in accordance with the Budget, subject to applicable laws, the Agency's amended and restated by-laws, the Agency's policies and procedures in effect from time to time, and the provisions of resolutions heretofore or hereafter adopted by the members of the Agency with respect to same.

Section 3. The Executive Director is hereby directed to (i) cause the Budget to be filed with the County Clerk of Nassau County, New York, and (ii) make disclosure of the Budget in accordance with the PAAA and all other applicable laws, rules and regulations.

Section 4. This Resolution shall take effect immediately.

ADOPTED: December 19, 2017

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

| Timothy Williams | VOTING | Aye |
|-------------------|--------|-----|
| John Coumatos | VOTING | Aye |
| Christopher Fusco | VOTING | Aye |
| Michael Rodin | VOTING | Aye |

The foregoing Resolution was thereupon declared duly adopted.

| STATE OF NEW YORK |) |
|-------------------|-------|
| |) SS. |
| COUNTY OF NASSAU |) |

We, the undersigned [Vice] Chairman and [Assistant] Secretary of the Nassau County Industrial Development Agency (the "Agency"), do hereby certify that we have compared the foregoing extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on December 19, 2017 with the original thereof on file in our office, and that the same is a true and correct copy of said original and of such Resolution set forth therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

WE FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

WE FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, we have hereunto set our respective hands and affixed the seal of the Agency this 14% day of December, 2017.

[Assistant] Secretary

[Vice] Chairman

(SEAL)

Exhibit A

Final Budget

Exhibit A Nassau County Industrial Development Agency 2018 Final Budget

Estimated Revenues

| Closing Fee Income Annual Fee Income | \$ | 1,200,000 |
|--------------------------------------|----------------------|-----------|
| | \$ | 128,000 |
| Servicing Fee Income | \$ | 77,000 |
| Application Fee Income | \$ | 10,000 |
| Interest Income | \$ \$ \$ | 9,000 |
| Other Income | \$ | 32,000 |
| Total Estimated Revenue | \$ | 1,456,000 |
| Projected Expenditures | | |
| Salaries & Benefits | \$ | 800,000 |
| Professional Services | \$ | 428,000 |
| Administrative Expenses | \$ | 138,000 |
| Rent | \$ | 24,000 |
| Conference & Travel | \$ | 18,000 |
| Office Supplies & Equipment | \$ \$ \$ \$ \$ \$ \$ | 37,000 |
| Economic Development Marketing | Š | 450,000 |
| Event Marketing | \$ | 100,000 |
| Tourism Marketing | * | |
| Tourism Marketing | Ф | 50,000 |
| Total Projected Expenditures | \$ | 2,045,000 |